

## Agile Advantage Customers Frequently Asked Questions

### What is Oracle announcing?

Oracle plans to deliver even more of the leading features of its emerging and midsize customer solution, Agile Advantage, into Agile 9, now called Agile PLM.

### What benefits does this give Agile Advantage customers?

This will enable Oracle to make available the latest technology, platform, and the more robust functionality of Oracle's Agile PLM to our emerging and midsize customers. It means a best-in-class solution with more flexible configurations, a much larger Page 2, advanced roles and privileges, relationships across objects, more powerful workflow, new reports, a full-powered web client, support for Firefox and Safari browsers, and many other productivity enhancing features that are available on Agile PLM.

### What does this announcement mean for Agile Advantage customers?

Agile Advantage customers can continue to use and renew their current Agile Advantage licenses. Agile Advantage 2006 SP2 MP2 is planned to be supported via Oracle Premier Support through at least December 2010. We encourage Agile Advantage customers to migrate to Agile PLM prior to December 2010.

### Will there be an upgrade path from Agile Advantage to Agile PLM?

We plan to deliver an upgrade path from Agile Advantage to Agile PLM. We intend to communicate a migration plan as soon as possible. In the interim, please feel free to discuss your situation with your account executive.

### Can my company continue to buy Agile Advantage licenses?

Yes, add-on Agile Advantage licenses for your existing modules will continue to be sold directly to existing Agile Advantage customers or through our Agile Advantage partners who have unexpired agreements and pricing for the Agile Advantage products.

### When I become an Agile PLM customer, can I still work with the same Agile Advantage partner?

We intend for Agile Advantage partners to become Agile PLM partners.

### What about Agile Advantage On Demand?

Oracle has made a significant commitment to the SaaS and on demand segments including multiple offerings and delivering these services at its world-class data centers. We will provide more information soon on our Agile On Demand plans.

### Isn't Agile PLM for large global companies? My company is an emerging or midsize company. Why would Agile PLM be right for us?

Agile PLM is the leading PLM solution available and offers features that have been highly valuable to customers of all sizes. We plan to continue to allow for fixed price/scope implementations via the Oracle Accelerate program that provide ease of use and quick time to value. We also will continue to invest in lower total cost of ownership and provide superior ownership experience that benefit emerging and midsize companies.

### Will the Agile PLM implementation process be easy enough and affordable for a company of our size?

Agile PLM is known for providing fast implementation time and short time-to-value. In the recent past, Oracle and Agile have invested in broad capabilities that better enable emerging and midsize companies to use Agile PLM. There have been many improvements to improve installation, upgrade, configuration, and usability. As part of the new strategy, ease of implementation and other related considerations will continue to be key priorities.

### With so many changes, do I have a new Agile account manager and if so, who is it?

Please contact your current account executive. He or she will let you know if there has been a change.

### **At what point will we be able to take advantage of Oracle's Premier Support program?**

Agile Advantage customers with current support contracts will be migrated to Oracle Premier Support at their first renewal with Oracle after December 1, 2007. Oracle Premier Support will be offered for Agile Advantage 2006 SP2 MP2 through December 2010. We encourage Agile Advantage customers to migrate to Agile PLM prior to December 2010. If a customer is supported by a partner, Oracle premier support terms may not apply.

### **Do you have CAD integrations, and if so, what is available?**

Agile PLM has a product module called Engineering Collaboration. This solution delivers full CAD integration and CAD design management to all the leading MCAD and ECAD environments.

### **Do you have a program or portfolio management solution?**

The Agile PLM module called Product Portfolio Management offers a full suite of powerful program management capabilities.

### **How is ERP integration handled with Agile PLM?**

Agile PLM supports the ChangeCAST module that most of the current Agile Advantage customers use for their ERP integrations. Please contact your account executive for more information.

### **Who provides implementation services—Oracle, an Oracle partner, or both?**

You have a number of choices for implementing Agile PLM. Please work with your account executive to understand your options.

### **Will I need more IT support? Will I need more administrator support?**

Agile PLM may require more IT support in some areas. However, upgrades and service packs will be easier to apply since the clients are not Windows-based.

### **I heard there's more customization required with Agile PLM? Will I still have the same out-of-the-box functionalities?**

Out of the box, Agile PLM is very similar to Agile Advantage. You can completely configure the solution without ANY coding. Agile PLM actually provides more flexibility than Agile Advantage, should you need it.

### **What additional training will be required to move to Agile PLM?**

All Agile Advantage users should go through Agile PLM training. While the products are similar, there are some differences that will need to be learned.

### **The use of Agile Advantage's Windows client has been invaluable to me. Will I still be able to have multiple windows open with drag and drop capabilities?**

Agile PLM has a fully functional Java client that enables multiple windows and many of the features that are in the Agile Advantage Windows client. We also plan to continue to invest in leveraging Web2.0 UI technology in providing desktop-like features to our users.

### **Has the reporting capability in Agile PLM been improved?**

Agile PLM has the same HTML reports and capabilities as found in Agile Advantage. In addition, in Oracle's Agile PLM you can save and distribute the reports.

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