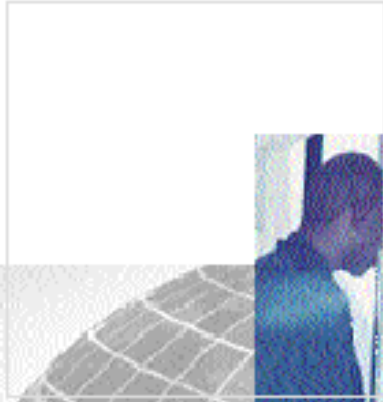


Oracle Projects

Improve Financial Visibility, Streamline Execution, and Control Risk



INTEGRATE, MANAGE, AND GAIN INSIGHT INTO YOUR PROJECT-DRIVEN ENTERPRISE

Companies face increasing pressure to execute profitably on projects, whether the projects are implementing information technology, constructing bridges, or developing electronic devices. To ensure project success, you need visibility into and control of up-to-date project information—including schedules, budgets, resources, changes, and risks. And you want the information to be rolled up across multiple projects, departments, business units, and geographies.

Unfortunately, downsizing, reduced project budgets, increased customer demands, and global operations make it challenging for you to succeed. Disconnected processes and information systems create silos of project information, limiting the collaboration and management visibility that is crucial for responding effectively to changing project demands.

Oracle Projects is different. It is a comprehensive set of solutions that helps you predictably and successfully deliver global projects by integrating, managing, and providing insight into enterprise project information. Only Oracle Projects allows you to create a single global repository for all your project information—so you can optimize your portfolio of projects, manage your schedules and budgets, deploy resources, promote team collaboration, and automate project finances. It provides all members of the enterprise with the critical information they need. It also integrates with other Oracle and non-Oracle applications to streamline your business processes. Oracle Projects helps you deliver on time and within budget, reduce risk, and make better decisions.

“We have detailed data at such a granular level that we can report on it in some really wonderful and exciting ways. The internal metrics we are able to report on are powerful influencers of human behavior. We can define metrics geared toward our project delivery managers, toward operating unit managers, or toward executives.”

— JIM BUTT
IT DIRECTOR
CH2M Hill

BENEFIT FROM A SINGLE VIEW OF PROJECT INFORMATION

InnerWireless designs, installs, and maintains indoor wireless systems to improve coverage inside buildings for some of the world's largest mobile carriers. Because of the rapid growth of its business and the complex nature of its multi-million-dollar systems, InnerWireless needed a scalable and robust solution to manage its project information. With Oracle, InnerWireless has real-time visibility into all project costs, including budgets, labor hours, expenses, and supplier payments.

Fragmented processes and systems make it difficult to manage projects and programs effectively. Project plans are often managed in desktop applications, financial data is tracked in back-office applications, documents are stored in network directories, and portfolio metrics are manually managed in spreadsheets. Sharing data and rolling up information are manual and error-prone processes, especially across multiple business units and geographies. To make your business succeed, you need a unified view of your projects, programs, and portfolios.

Keep All Project Information in One Place

Only Oracle Projects provides a complete set of applications integrated around a single repository of project information. You can define and maintain project finances, workplans, resources, deliverables, and portfolio scenarios. By aggregating the information you need, Oracle Projects helps drive consistently on-time and within-budget project delivery.

Because Oracle Projects integrates seamlessly with both Oracle and non-Oracle applications, information is always up-to-date across the enterprise. You can seamlessly pass critical project information between Oracle Projects and other applications—including invoices, time and expenses, inventory, and product information. You can easily transfer information between your everyday productivity tools and Oracle Projects—so you can update budgets or schedules in the tools that you have always used, yet maintain all the project information in Oracle's single global project repository.

Align Your Projects with Your Enterprise Strategy

Corporate governance requirements and business pressures make it imperative for you to invest your time and resources wisely. Oracle Projects helps you make intelligent investment decisions—by evaluating, prioritizing, and selecting project portfolios based on corporate goals and resources. You can establish common metrics, analyze multiple scenarios, and determine the optimal portfolio. Oracle helps you achieve higher returns on investment and greater business benefits—while mitigating business risks.

“What we’ve been able to do is tailor our processes and leverage the power of Oracle Projects, so that we have project managers who have the up-to-the-minute information on their projects, understand what the budget is, understand what the status is, and can react to those earlier.

— FRANK MALANGONE
VICE PRESIDENT
INFORMATION SYSTEMS
CDM

Understand Your Business

The most effective way to run your business is with current, summarized information. But you may have isolated systems that create out-of-date, incomplete, and inaccessible project data. Oracle Projects drives intelligent decisions by providing a single view into the full lifecycle of business metrics. You can review key metrics such as opportunities, profitability, and bookings and backlog. Only Oracle maintains business intelligence and project transactions in the same system, so you can drill down from enterprise-level metrics to any underlying project transaction. Oracle Projects gives you enterprise insight so you can make more-informed decisions.

Manage Project Performance

To ensure project success, you need real-time information for all aspects of your projects. Oracle Projects gives you key project-level metrics, so you can quickly understand trends, including your project finances and resource usage. You can quickly address any issues before they endanger your project. Personalized reports ensure that all your stakeholders always stay informed. Oracle Projects helps you ensure your projects succeed, while reducing your risk.

Giesecke & Devrient is a leading supplier of banknotes, smartcards, and related equipment. Giesecke & Devrient chose Oracle Projects because it is a pure Web-based solution, and it was easy to use and implement. With Oracle Projects, the firm improved knowledge reuse, increased productivity, increased adherence to corporate governance standards, and streamlined and simplified processes.

MANAGE THE FULL PROJECT LIFECYCLE

Project managers typically spend a lot of time gathering information from multiple systems and team members. Predicting project schedules and costs is traditionally hindered by unknown or out-of-date project status, costs, and changes.

Oracle Projects puts everything at your fingertips, so you can manage projects with less effort. Instead of reinventing the wheel, you can utilize project templates or your own desktop applications to easily maintain work plans, resource plans, and budgets. Only Oracle uses a single global project repository to let you see the real-time status of your project work. You can easily monitor the progress of your tasks, compare actuals against your budget, and review deliverables—all on a daily basis. Oracle Projects reduces the risk of budget overruns through accurate forecasting, timely visibility of all costs, and earned-value analysis.

“We’re using the single repository to store all the information about the project. We have one single version of the truth of the resources, time, revenue, and costs of the project. We’re using Oracle Project Resource Management to see the competencies, skills, and availability of our resources worldwide.”

— TAL ROSENBERGER
DIRECTOR OF PROFESSIONAL
SERVICES
Sapiens International Corporation

Kanbay International is a technology-consulting firm that primarily serves Fortune 500 financial services firms. With more than 1,500 consultants and several hundred project managers on four continents, keeping track of everyone’s workload had become an unwieldy task. After implementing Oracle Projects, Kanbay has complete visibility into its consultants’ utilization, availability, and skill sets. Oracle Projects has helped Kanbay dramatically increase utilization, streamline reporting, and lower administrative costs.

For industries where managing change is critical —such as construction and aerospace—Oracle Projects mitigates risk. Oracle’s solution allows your entire project team to quickly resolve issues and effectively manage changes by predicting the impact on project schedules, financial forecasts, and overall project health.

Leverage Resources Across Projects

To maximize profitability, you need to place your best resources on the right projects. However, disconnected processes and systems make it difficult to easily identify and quickly deploy the right employees, contractors, or equipment.

Oracle Projects gives you visibility across your enterprise, so that you can optimize resource utilization by rapidly matching project resource requirements to enterprise skills. You can look across the requirements of all your projects and quickly determine the best match. You can further improve utilization by putting placement capabilities directly into the hands of your own resources with personalized access to their own schedules, skill sets, and open positions.

Oracle Projects lowers your administrative effort by streamlining the deployment process. For industries that share resources across business units—such as professional services—only Oracle Projects seamlessly manages complexities like transfer prices and multiple currencies.

Oracle Projects allows you to monitor utilization of resources at the enterprise, project, or resource level. By providing visibility into resource trends, Oracle Projects helps you maximize your utilization and profitability.

Collaborate in Real Time

Projects have become increasingly global, requiring the coordination of team members, partners, and customers across multiple geographies. Yet, aligning a diverse set of interests to achieve common project goals is made even more difficult given the multiple processes and systems each party brings to the table.

Oracle Projects saves time and reduces costly errors by ensuring globally dispersed team members work with the latest project information, such as project health, budget overruns, and schedule slippage. A unified and secure workspace creates a common foundation for your team, while providing everyone their own personalized project view. With a few clicks on the Web or your intranet, you can easily update progress and project dates.

Oracle Projects allows you to easily manage all your documents and deliverables. You can also collaborate on issues and changes, so that problems are quickly resolved.

By leveraging a structured workspace for the entire project team, Oracle Projects improves collaboration, communication, and, ultimately, customer satisfaction through personalized delivery of timely project information.

STRENGTHEN FINANCIAL AND OPERATIONAL CONTROL

It's likely that your business faces ongoing pressure to improve profit margins, so you need to have a firm grasp of your projects' revenues and costs. But disparate systems for project expenses, customer invoices, and capital assets cloud your view of actual project profitability. Global accounting regulations and currency issues create additional challenges. Oracle Projects mitigates risk and assures financial control—improving project predictably and profitability.

EMC is a world leader in storage products and services. As EMC was increasing its service offerings, it needed a solution that was both scalable and robust enough to handle detailed financial project data. With Oracle Projects, EMC is able to track over 4,000 consultants—worldwide—in 6,000 active projects. EMC captures all project costs so that it can truly understand the profitability of its services and better manage its implementations.

Capgemini UK, a branch of one of the world's largest consulting firms, implemented Oracle Projects. The branch has reduced accounts receivable by €8 million, saved €900,000 in personnel costs in one year, and reduced closing costs by seven percent.

Automate Project Operations and Finances

Oracle Projects helps you improve your bottom line by integrating and controlling all global project finances. You can capture project costs and revenues from all your systems, so that you have a single, up-to-date view of your project finances. By having all global costs in one place, you can lower costs by leveraging and consolidating procured materials, equipment, and contractors across global projects.

Tight integration with your enterprise systems automates your project transactions by reducing the need for redundant data entry—reducing administrative overhead and increasing operating efficiencies. No matter how complex your project is, Oracle Projects gives you the robust financial flexibility you need. You can easily define cost and budgetary controls, overhead allocation, currency conversion rates, and revenue accrual rules. As you reach project milestones, you can also quickly and accurately bill your customers—and significantly improve your cash flow. If you are sharing resources, you can easily charge other projects or business units while lowering your operational costs.

Oracle Projects also improves financial performance with faster, automated capitalization of assets that you have created with your projects. Oracle Projects captures and processes all your project costs and revenues in a single global repository—so you can ensure that your projects remain profitable and successful.

Manage Global Programs

Oracle Projects allows you to easily run complex global programs—including multiple currencies, languages, and global operating units. Oracle ensures that everyone in your company has personalized and secured access to the same global information. With Oracle you can easily and flexibly manage your projects—no matter where your resources are located, what languages are spoken, or which currencies are required. Oracle Projects creates accurate reports using any currency you need, despite work being done and paid for in multiple currencies.

"Oracle has more than lived up to our expectations, saving more than \$500,000 in annual IT costs through hardware and software consolidation and providing instant Web access to project and financial information from anywhere on the globe."

— CLIFFORD JOHNSON
VICE PRESIDENT BUSINESS SYSTEMS
Black & Veatch Corporation

ORACLE PROJECTS

Oracle Projects gives project-driven enterprises the flexibility to manage projects their way, leveraging Oracle's extensive applications capabilities, robust development and operating platform, and award-winning global support.

Oracle Projects is a comprehensive set of solutions that integrates, manages, and provides insight into enterprise project information. Thousands of companies in diverse industries—including engineering and construction, professional services, government, and manufacturing—rely on Oracle Projects to help them predictably, successfully, and profitably deliver global projects.

- *Oracle Project Management* helps you manage projects to plan and deliver within budget by leveraging integrated, global project finances, work plans, resources, and deliverables.
- *Oracle Project Resource Management* helps you improve profitability and optimize resource utilization by making more informed decisions about placing qualified resources on enterprisewide projects.
- *Oracle Project Collaboration* lets project teams share, coordinate, and view project tasks, issues, and deliverables.
- *Oracle Project Costing* helps the bottom line of your projects by integrating, managing, and controlling all global project costs.
- *Oracle Project Billing* enables you to improve your cash flow by streamlining and managing invoices, revenue, and funding related to projects.
- *Oracle Project Portfolio Planning* helps you evaluate, prioritize, and select project investments guided by your organizational goals.
- *Oracle Project Intelligence* helps you make better decisions by enabling top-down enterprise metrics and analytics for your entire project-based organization.

“With Oracle Projects, we can tie our spending to the penny. We have total control over it. There are absolutely no surprises.”

— KENNETH MORROW
CHIEF INFORMATION OFFICER
7-Eleven

THE ORACLE DIFFERENCE

Your business depends on information management, productivity, and performance. As the world leader in information management, Oracle offers a unique value proposition: Oracle’s comprehensive set of operational applications possesses the breadth and depth of functionality you need to fully connect and automate all your business processes, and the latest technology innovations and services make your cost of computing as low as possible. Whether you implement one module at a time or the complete suite, Oracle E-Business Suite helps you make more informed decisions and improve your business operations—while reducing expenses. Oracle E-Business Suite, all your applications engineered to work together, all your information in one place—so your enterprise can share high-quality, consistent data in real time.

For more information about Oracle Projects, please visit oracle.com/applications/projects/intro.html.

Oracle Corporation
World Headquarters
500 Oracle Parkway
Redwood Shores,
CA 94065
U.S.A.

Worldwide Inquiries
Phone +1.650.506.7000
Fax +1.650.506.7200
+oracle.com

Copyright © 2005 Oracle. All Rights Reserved. Published in the U.S.A.

This document is provided for information purposes only and the contents hereof are subject to change without notice. This document is not warranted to be error-free, nor subject to any other warranties or conditions, whether expressed orally or implied in law, including implied warranties and conditions of merchantability or fitness for a particular purpose. We specifically disclaim any liability with respect to this document and no contractual obligations are formed either directly or indirectly by this document. This document may not be reproduced or transmitted in any form or by any means, electronic or mechanical, for any purpose, without our prior written permission.

Oracle, JD Edwards, PeopleSoft, and Retek are registered trademarks of Oracle Corporation and/or its affiliates. Other names may be trademarks of their respective owners.