

ORACLE UPGRADE SERVICES ORACLE E-BUSINESS SUITE UPGRADE VALUE ASSESSMENT



ORACLE UPGRADE SERVICE HIGHLIGHTS

OVER 1,000 SUCCESSFUL UPGRADE PROJECTS HAVE BEEN FACILITATED BY ORACLE CONSULTING IN NORTH AMERICA:

- Upgraded Oracle functionality deployed to over 5 million users globally
- 20 Million+ end users impacted daily
- Generated total cost savings of over \$80 Million globally
- Helps companies achieve potential upgrade project savings of 35% or better
- 24 x 7 follow-the-sun operations

ORACLE UVA SERVICE CAPABILITIES

- Assess current Oracle E-Business Suite environment
- Capture current state business challenges
- Identify key business drivers
- Map key value enablers to application functionality
- Help customers understand prioritized upgrade opportunities
- Define high-level upgrade charter and roadmap

Structured business analysis and upgrade discovery in advance of upgrade projects is integral to ensuring that customers derive the optimal value from their investment in the new software release. Oracle offers a streamlined Upgrade Value Assessment (UVA) offering, leveraging best-in-class methodology, tools, and resources to clearly articulate the value opportunities of upgrading and accelerate time-to-value of the Oracle E-Business Suite capabilities.

Service Overview

Your Oracle E-Business Suite solution is mission-critical to the success of your organization. Naturally you want to ensure that your organization realizes the highest value from it, both now and in the future. Ensuring your organization understands the business value of the Oracle E-Business Suite is critical to determining an upgrade business approach that will drive full realization of the solution capabilities.

The Oracle E-Business Suite UVA is a compressed, upgrade strategy and solution analysis engagement comprising tailored components of these proven service offerings:

- **Oracle Value-Based Implementation Roadmap (VBIR)** – targeted assessment of current business process performance levels, improvement opportunities, and quantifiable value.
- **Oracle E-Business Suite Healthcheck Assessment** – provides applications and technology focus through business discovery and prioritized analysis of current applications environment.

Typically conducted in less than one week, the UVA effort identifies business value improvement opportunity areas, delivers an actionable upgrade business value deliverable, and provides a proven framework for customer upgrade success. Effort is focused on defining approaches that support business benefit realization from Oracle E-Business Suite upgrades, rapidly and cost effectively. The end result of the UVA provides needed upgrade value insight and supporting business justification guidance for upgrading your Oracle E-Business Suite solutions.

Offering Details

The Oracle E-Business Suite UVA effectively positions upgrade project value by guiding customers through integrated process discovery and solution evaluation. This approach leverages Oracle Consulting's deep industry expertise, and experience in optimizing business processes to meet your business objectives.

We start by meeting with your executive sponsors and key process owners, to understand key business drivers and objectives, and work with you to determine the metrics required to measure success. This information will drive subsequent business discovery, upgrade value targeting, and upgrade planning activities optimized against your Oracle E-Business Suite solution.

WHY ORACLE CONSULTING

- **Leading Expertise** Oracle's own experts providing thought leadership for every Oracle solution.
- **Broad Coverage** "End-to-end" lifecycle services across the entire Oracle product footprint.
- **Global Scale** 13,000 Oracle experts in 145 countries, serving over 20 million users.
- **Unified Methodology** Based on industry standards, high quality results across complex projects.
- **Flexible Delivery** Onsite, offsite, and offshore, along with innovative solutions such as Rapid Starts and Expert Services.

Throughout the UVA process, our experts focus on achieving measurable business results that are aligned with your corporate objectives. As part of the UVA process, Oracle will work with your organization to address the following areas:

Business Discovery

- Definition of key business drivers and priorities at a corporate and departmental level.
- Identification of business challenges and potential barriers to meeting business priorities.

Upgrade Value

- Identification of top value opportunity areas enabled by a customer upgrade.
- Mapping of key value enablers against value opportunities.
- Definition of high-level project charter and actions plans (roadmap) for upgrade.
- Creation of foundation for subsequent in-depth scoping and benefit targeting.

Key Benefits

The Oracle E-Business Suite Upgrade Value Assessment can help your organization:

- Identify high-value upgrade benefit areas, and provide associated recommendations that will provide the most impact.
- Understand the new functionality inherent in the latest Oracle E-Business Suite release, specific to your business processes.
- Align business objectives against enabling technology before engaging in detailed technology discussions.
- Analyze current environment, configuration customizations, extensions, modifications, and integrations in a structured manner.
- Identify high-level benefits of adopting new processes versus maintaining existing configured workflows.
- Confirm high-level upgrade value prior to committing funding and initiating the upgrade and develop an upgrade approach to support your business objectives.

How We Are Different

The Oracle Consulting team is focused exclusively on Oracle Technologies, and we have the Rapid Starts that others turn to for leading practices in Oracle software implementations. We know Oracle best and can provide your business with tightly integrated, comprehensive, superior services throughout your ownership experience.

Getting Started

Leverage Oracle's methods, tools, and extensive experience with customer implementations across diverse industries and geographies. Tight integration across Consulting, Development, Support, Education, and Global Delivery puts the entire Oracle team behind your success. To learn more, contact your local Oracle Consulting representative at 1-800-633-0615, email ask-oracleconsulting_us@oracle.com, or visit www.oracle.com/consulting.



Oracle is committed to developing practices and products that help protect the environment

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