



News Release

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ORACLE REPORTS Q1 GAAP EARNINGS OF \$0.08 PER SHARE, UP FROM \$0.06 *Net Income Up 28% to \$440 Million, Operating Cash Flow Increases to \$1.25 Billion*

Redwood Shores, Calif., September 12, 2003—[<http://www.oracle.com/tellmemore/?2288201>]

Today, Oracle Corporation announced that first quarter net income was up 28% to \$440 million while revenues were up 2% to \$2.1 billion as compared to the first quarter last year. Earnings per share was \$0.08 compared with \$0.06 last year, which included a one cent impairment charge relating to Oracle's investment in Liberate. New software license sales were down 7% to \$525 million while software license updates and product support were up 14% to \$1,034 million. First quarter operating margin was 30% versus 29% last year.

“Once again, the quarter showed positive growth in total revenues, and we expect to see continued improvement in total revenue and new license growth in Q2 led by North America. In addition, Oracle generated over \$1.25 billion in cash as our profitability continues to hit record levels,” said Oracle CFO Jeff Henley.

“We're all very excited about the announcement of the next version of our database and application server called Oracle 10g,” said Oracle CEO Larry Ellison. “Oracle 10g is the first database designed to run on a grid of 64 to 128 low-cost Linux Intel servers. An Oracle 10g enterprise grid runs more than 10 times faster than the largest server. That means every existing Oracle application – SAP, PeopleSoft, Siebel, custom systems – will run faster and more reliably on an Oracle 10g enterprise grid. But if you want to run on an Oracle grid of Intel servers – you have to be willing to spend less.”

Oracle is the world's largest enterprise software company. For more information about Oracle, including supplemental financial information, please call Investor Relations at (650) 506-4073 or visit Oracle on the web at www.oracle.com/investor.

"Safe Harbor" Statement Under the Private Securities Litigation Reform Act of 1995: Information in this release relating to Oracle's future prospects which are "forward-looking statements" are subject to certain risks and uncertainties that could cause actual results to differ materially, including, but not necessarily limited to, the following: (1) Economic, political and market conditions could continue to adversely affect purchasing decisions for computer software and services throughout the world. The war on terrorism and the potential for other hostilities in various parts of the world continues to contribute to a climate of uncertainty that could adversely affect revenues. Delays in closing of sales, reductions in size of individual sales without an offsetting increase in volume or delays in product delivery can cause quarterly revenues and income to fall significantly short of anticipated levels. (2) Management's ability to forecast revenues and control expenses, especially on a quarterly basis, continues to be a challenge. An unexpected decline in revenues without a corresponding and timely slowdown in expense growth could have a material adverse effect on results of operations. (3) Oracle is continuing to introduce new or enhanced versions of its products and services, such as Oracle Database 10g, Oracle Application Server 10g, Oracle E-Business Suite, Oracle Collaboration Suite and Outsourcing; the market acceptance and contribution to Oracle's revenues of these new versions or products and services cannot be assured. (4) Oracle periodically has made changes to its pricing model and sales organization, which could lead to a decline or delay in sales as its sales force and customers adjust to the new pricing policies and organizational changes. Intense competition in the various markets in which Oracle competes may also put pressure on Oracle to reduce prices on certain products. (5) The market for Oracle's products is intensely competitive and is characterized by rapid technological advances and frequent new product introductions. There can be no assurances that Oracle will continue to introduce new products and new versions of existing products that keep pace with technological developments, satisfy increasingly sophisticated customer requirements and achieve market acceptance. Oracle undertakes no obligation to update information contained in this release. For further information regarding risks and uncertainties associated with Oracle's business, please refer to the "Risk Factors" section of Oracle Corporation's SEC filings, including, but not limited to, its annual report on Form 10-K and quarterly reports on Form 10-Q, copies of which may be obtained by contacting Oracle Corporation's Investor Relations Department at (650) 506-4073 or Oracle's Investor Relations website at <http://www.oracle.com/investor>.

ORACLE CORPORATION

CONSOLIDATED STATEMENTS OF OPERATIONS

(in millions, except per share data)

	Three Months Ended August 31,	
	2003	2002
REVENUES		
New software licenses and other	\$ 525	\$ 563
Software license updates and product support	1,034	905
Services	513	560
Total Revenues	<u>2,072</u>	<u>2,028</u>
OPERATING EXPENSES		
Sales and marketing	464	471
Software license updates and product support	121	117
Cost of services	442	472
Research and development	298	286
General and administrative (1)	131	102
Total Operating Expenses	<u>1,456</u>	<u>1,448</u>
OPERATING INCOME	616	580
Net investment gains (losses) related to equity securities (2)	36	(81)
Other income, net (1)	12	23
INCOME BEFORE TAXES	664	522
Provision for income taxes	224	179
NET INCOME	<u>\$ 440</u>	<u>\$ 343</u>
EARNINGS PER SHARE		
Basic	\$ 0.08	\$ 0.06
Diluted	\$ 0.08	\$ 0.06
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING		
Basic	5,230	5,399
Diluted	5,347	5,515

(1) General and administrative expenses for the three months ended August 31, 2003 includes \$14.6 million of expenditures associated with our tender offer for PeopleSoft, Inc. Other income, net for the three months ended August 31, 2003 includes \$5.0 million relating to a commitment fee for a revolving credit facility associated with our tender offer for PeopleSoft, Inc.

(2) Net investment gains (losses) related to equity securities for the three months ended August 31, 2002 includes a \$72.1 million impairment charge related to Oracle's investment in Liberate Technologies. In June 2003, we sold all of our common shares in Liberate Technologies to a third-party for approximately \$83.5 million and recognized a \$35.4 million gain on the sale.

ORACLE CORPORATION

CONSOLIDATED STATEMENTS OF OPERATIONS DATA

	<u>Percentage of Revenues</u> <u>Three Months</u> <u>Ended</u> <u>August 31,</u>		<u>Percentage Change</u> <u>Three Months FY04</u> <u>vs.</u> <u>Three Months FY03</u>
	<u>2003</u>	<u>2002</u>	
REVENUES			
New software licenses and other	25%	28%	(7%)
Software license updates and product support	50%	45%	14%
Services	25%	27%	(8%)
Total Revenues	100%	100%	2%
OPERATING EXPENSES			
Sales and marketing	22%	23%	(1%)
Software license updates and product support	6%	6%	3%
Cost of services	22%	23%	(6%)
Research and development	14%	14%	4%
General and administrative	6%	5%	28%
Total Operating Expenses	70%	71%	1%
OPERATING INCOME	30%	29%	6%
Net investment gains (losses) related to equity securities	2%	(4%)	144%
Other income, net	0%	1%	(48%)
INCOME BEFORE TAXES	32%	26%	27%
Provision for income taxes	11%	9%	25%
NET INCOME	21%	17%	28%

ORACLE CORPORATION

CONDENSED CONSOLIDATED BALANCE SHEETS (\$ in millions)

	<u>August 31,</u> <u>2003</u>	<u>May 31,</u> <u>2003</u>
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 4,240	\$ 4,737
Short-term investments	3,164	1,782
Trade receivables, net	1,346	1,920
Deferred tax assets	371	381
Other current assets	<u>292</u>	<u>407</u>
Total Current Assets	9,413	9,227
Long-term investments	283	233
Property, net	1,081	1,062
Deferred tax assets	197	197
Intangible and other assets	<u>241</u>	<u>345</u>
TOTAL ASSETS	<u>\$ 11,215</u>	<u>\$ 11,064</u>
 LIABILITIES AND STOCKHOLDERS' EQUITY		
Current Liabilities		
Current portion of long-term debt	\$ 152	\$ 153
Accounts payable	225	228
Income taxes payable	986	891
Other current liabilities	1,220	1,477
Deferred revenues	<u>1,603</u>	<u>1,409</u>
Total Current Liabilities	4,186	4,158
Long-term debt	168	175
Deferred tax liabilities	150	186
Other long-term liabilities	209	225
Stockholders' equity	<u>6,502</u>	<u>6,320</u>
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	<u>\$ 11,215</u>	<u>\$ 11,064</u>

ORACLE CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(\$ in millions)

	Three Months Ended August 31,	
	2003	2002
Cash Flows From Operating Activities:		
Net income	\$ 440	\$ 343
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	50	62
Amortization of intangible assets	11	22
Net investment (gains) losses related to equity securities	(36)	81
Deferred income taxes	(26)	(36)
Changes in assets and liabilities:		
Decrease in trade receivables	544	688
Decrease in prepaid expenses and other assets	109	88
Decrease in accounts payable and other current liabilities	(183)	(164)
Increase (decrease) in income taxes payable	130	(109)
Increase in deferred revenues	228	255
Decrease in other long-term liabilities	(16)	(12)
Net cash provided by operating activities	<u>1,251</u>	<u>1,218</u>
Cash Flows From Investing Activities:		
Purchases of investments	(2,471)	(662)
Proceeds from maturities and sale of investments	1,068	1,070
Capital expenditures	(76)	(43)
Increase in other assets	(12)	(94)
Net cash provided by (used for) investing activities	<u>(1,491)</u>	<u>271</u>
Cash Flows From Financing Activities:		
Payments for repurchase of common stock	(200)	(768)
Proceeds from issuance of common stock	41	30
Net cash used for financing activities	<u>(159)</u>	<u>(738)</u>
Effect of exchange rate changes on cash and cash equivalents	<u>(98)</u>	<u>29</u>
Net increase (decrease) in cash and cash equivalents	(497)	780
Cash and cash equivalents at beginning of period	4,737	3,095
Cash and cash equivalents at end of period	<u>\$ 4,240</u>	<u>\$ 3,875</u>