

ORACLE CORPORATION
CONSOLIDATED STATEMENTS OF OPERATIONS & HEADCOUNT
(\$ in thousands, except per share & headcount data)

	Fiscal 1997					Fiscal 1998				
	Actual Q1	Actual Q2	Actual Q3	Actual Q4	TOTAL	Actual Q1	Actual Q2	Actual Q3	Actual Q4	TOTAL
REVENUES										
Oracle Americas	\$ 537,953	\$ 666,706	\$ 696,364	\$1,092,552	\$ 2,993,575	\$ 733,147	\$ 861,666	\$ 995,219	\$ 1,458,499	\$ 4,048,531
Oracle Europe/Middle East/Africa	354,235	436,689	476,015	614,218	1,881,157	424,352	541,195	577,039	754,754	2,297,340
Oracle Asia Pacific	160,132	207,978	200,233	241,261	809,604	211,330	210,866	176,499	199,300	797,995
Total Revenues	1,052,320	1,311,373	1,372,612	1,948,031	5,684,336	1,368,829	1,613,727	1,748,757	2,412,553	7,143,866
OPERATING EXPENSES										
Sales and marketing	359,850	454,688	460,361	695,495	1,970,394	449,451	528,490	567,619	825,746	2,371,306
Cost of services	336,107	377,483	401,441	435,435	1,550,466	468,167	548,631	586,398	670,412	2,273,607
Research and development	117,209	135,300	138,527	164,440	555,476	159,667	183,217	184,106	192,153	719,143
General and administrative	70,279	69,714	75,356	92,866	308,215	75,514	81,383	92,361	119,298	368,556
Acquired in-process R & D	-	-	36,800	-	36,800	167,054	-	-	-	167,054
Total Operating Expenses	883,445	1,037,185	1,112,485	1,388,236	4,421,351	1,319,853	1,341,721	1,430,484	1,807,609	5,899,666
OPERATING INCOME	168,875	274,188	260,127	559,795	1,262,985	48,976	272,006	318,273	604,944	1,244,200
Other income (expense)	7,330	6,275	4,330	2,607	20,542	39,974	16,248	12,615	14,782	83,619
Income Before Taxes	176,205	280,463	264,457	562,402	1,283,527	88,950	288,254	330,888	619,726	1,327,819
Provision for Income Taxes	63,434	100,967	95,204	202,465	462,070	80,479	100,930	115,811	216,904	514,124
NET INCOME	\$ 112,771	\$ 179,496	\$ 169,253	\$ 359,937	\$ 821,457	\$ 8,471	\$ 187,324	\$ 215,077	\$ 402,822	\$ 813,695
EARNINGS PER SHARE (1)										
Basic	\$ 0.11	\$ 0.18	\$ 0.17	\$ 0.37	\$ 0.83	\$ 0.01	\$ 0.19	\$ 0.22	\$ 0.41	\$ 0.83
Diluted	\$ 0.11	\$ 0.18	\$ 0.17	\$ 0.36	\$ 0.81	\$ 0.01	\$ 0.19	\$ 0.22	\$ 0.41	\$ 0.81
SHARES OUTSTANDING										
Basic	984,822	986,695	985,155	980,116	984,197	979,285	982,491	974,947	973,674	977,599
Diluted	1,010,715	1,013,924	1,009,779	1,002,762	1,009,295	1,006,266	1,008,558	991,641	992,436	999,725

(1) Q1 Fiscal 1998 and Q3 Fiscal 1997 earnings per share before the effect of the adjustment for acquired in-process research and development were \$0.15 and \$0.19 per share. For the fiscal years ended 1998 and 1997, earnings per share before the effect of the adjustment for acquired in-process research and development were \$0.96 and \$0.84 per share.

	Fiscal 1997				Fiscal 1998			
	Actual Q1	Actual Q2	Actual Q3	Actual Q4	Actual Q1	Actual Q2	Actual Q3	Actual Q4
HEADCOUNT								
SALES AND SERVICES	18,447	20,127	21,164	21,617	22,855	25,032	26,512	27,523
MARKETING	983	1,037	1,052	1,032	939	885	900	887
R&D	3,334	3,513	3,827	3,970	4,523	4,613	4,710	4,826
G&A	2,460	2,675	2,801	2,812	3,084	3,245	3,391	3,566
TOTAL COMPANY	25,224	27,352	28,844	29,431	31,401	33,775	35,513	36,802
INTERNATIONAL	13,146	14,194	14,939	15,250	15,893	17,043	17,762	18,463
DOMESTIC	12,078	13,158	13,905	14,181	15,508	16,732	17,751	18,339
TOTAL COMPANY	25,224	27,352	28,844	29,431	31,401	33,775	35,513	36,802

ORACLE CORPORATION										
SUPPLEMENTAL REVENUE ANALYSES										
(\$ in thousands) (unaudited)										
	Fiscal 1997					Fiscal 1998				
	Actual Q1	Actual Q2	Actual Q3	Actual Q4	Total	Actual Q1	Actual Q2	Actual Q3	Actual Q4	Total
PRODUCT REVENUE ANALYSIS										
LICENSE	\$ 444,317	\$ 606,447	\$ 664,257	\$ 1,107,429	\$ 2,822,450	\$ 505,377	\$ 621,168	\$ 753,193	\$ 1,209,323	\$ 3,089,061
SUPPORT	287,285	317,420	332,738	382,507	1,319,950	405,129	427,756	447,995	513,237	1,794,117
TOTAL PRODUCT REVENUES (1)	731,602	923,867	996,995	1,489,936	4,142,400	910,506	1,048,924	1,201,188	1,722,560	4,883,178
CONSULTING & EDUCATION OTHER (2)	303,187	369,816	358,767	435,921	1,467,691	433,057	540,605	526,241	656,356	2,156,259
TOTAL REVENUES	\$ 1,052,319	\$ 1,311,373	\$ 1,372,613	\$ 1,948,031	\$ 5,684,336	\$ 1,368,829	\$ 1,613,727	\$ 1,748,757	\$ 2,412,553	\$ 7,143,866
AS REPORTED REVENUE GROWTH RATES										
LICENSE	27%	25%	29%	25%	26%	14%	2%	13%	9%	9%
SUPPORT	45%	50%	45%	43%	46%	41%	35%	35%	34%	36%
TOTAL PRODUCT REVENUES	34%	33%	34%	29%	32%	24%	14%	20%	16%	18%
CONSULTING & EDUCATION REVENUE	46%	46%	37%	47%	44%	43%	46%	47%	51%	47%
TOTAL REVENUES AS REPORTED	36%	36%	35%	33%	35%	30%	23%	27%	24%	26%
LOCAL CURRENCY GROWTH RATES										
LICENSE	31%	28%	34%	29%	30%	20%	8%	18%	12%	14%
SUPPORT	48%	52%	48%	47%	49%	47%	41%	41%	39%	42%
TOTAL PRODUCT REVENUES	37%	36%	39%	33%	36%	31%	19%	26%	19%	23%
CONSULTING & EDUCATION REVENUE	48%	49%	40%	50%	47%	48%	53%	52%	54%	52%
TOTAL REVENUES AS REPORTED	40%	39%	39%	37%	38%	36%	29%	33%	28%	31%
PRODUCT AND SERVICES REVENUE ANALYSIS (3)										
SERVER & TOOLS REVENUES	\$ 877,406	\$ 1,057,064	\$ 1,080,291	\$ 1,508,587	\$ 4,523,348	\$ 1,019,879	\$ 1,184,449	\$ 1,306,651	\$ 1,798,186	\$ 5,309,165
APPLICATIONS REVENUES	174,913	254,309	292,322	439,444	1,160,988	348,950	429,278	442,106	614,367	1,834,701
TOTAL REVENUES	\$ 1,052,319	\$ 1,311,373	\$ 1,372,613	\$ 1,948,031	\$ 5,684,336	\$ 1,368,829	\$ 1,613,727	\$ 1,748,757	\$ 2,412,553	\$ 7,143,866
AS REPORTED REVENUE GROWTH RATES										
SERVER & TOOLS REVENUES	35%	30%	27%	23%	28%	16%	12%	21%	19%	17%
APPLICATIONS REVENUES	43%	63%	74%	84%	70%	99%	69%	51%	40%	58%
TOTAL REVENUES	36%	36%	35%	33%	35%	30%	23%	27%	24%	26%
LOCAL CURRENCY GROWTH RATES										
SERVER & TOOLS REVENUES	39%	33%	31%	27%	31%	22%	18%	27%	23%	23%
APPLICATIONS REVENUES	44%	65%	77%	86%	72%	107%	75%	56%	43%	63%
TOTAL REVENUES	40%	39%	39%	37%	38%	36%	29%	33%	28%	31%

(1) Product Revenues consist of new license revenues, license renewals, and product support

(2) Includes systems integration, documentation and miscellaneous other revenues.

(3) Product and services revenue analysis represents the Company's estimate of support, consulting and education revenues related to its product revenue categories.

The amounts do not include the pull-through of Server or Tools license revenues in Applications sales transactions.

(4) The services component of the Q1 FY98 Applications revenue estimate has been revised. The reported amount of \$369M has been reduced by \$22M to \$347M.

ORACLE CORPORATION
SUPPLEMENTAL GEOGRAPHIC LICENSE REVENUE ANALYSIS
(\$ in thousands)
(unaudited)

LICENSE PRODUCT REVENUES	Fiscal 1997					Fiscal 1998				
	Actual Q1	Actual Q2	Actual Q3	Actual Q4	Total	Actual Q1	Actual Q2	Actual Q3	Actual Q4	Total
AMERICAS										
SERVERS	\$ 151,929	\$ 181,305	\$ 199,570	\$ 421,555	\$ 954,359	\$ 152,475	\$ 207,766	\$ 267,160	\$ 521,192	\$ 1,148,593
TOOLS	32,601	34,170	32,823	60,186	159,780	21,194	35,165	41,192	75,877	173,428
APPLICATIONS	32,214	78,258	80,228	159,917	350,617	65,197	69,315	107,975	160,905	403,392
TOTAL LICENSE REVENUES	\$ 216,744	\$ 293,733	\$ 312,621	\$ 641,658	\$ 1,464,756	\$ 238,866	\$ 312,246	\$ 416,327	\$ 757,974	\$ 1,725,413
AS REPORTED REVENUE GROWTH RATES										
SERVERS	55%	25%	29%	34%	34%	0%	15%	34%	24%	20%
TOOLS	20%	-3%	-13%	-6%	-2%	-35%	3%	25%	26%	9%
APPLICATIONS	-13%	119%	76%	78%	69%	102%	-11%	35%	1%	15%
TOTAL LICENSE REVENUES	34%	36%	31%	37%	35%	10%	6%	33%	18%	18%
LOCAL CURRENCY GROWTH RATES										
SERVERS	55%	25%	29%	34%	34%	1%	15%	35%	24%	21%
TOOLS	21%	-2%	-13%	-6%	-2%	-35%	4%	27%	27%	9%
APPLICATIONS	-12%	119%	76%	78%	69%	103%	-11%	35%	1%	15%
TOTAL LICENSE REVENUES	34%	36%	31%	37%	35%	10%	7%	34%	19%	18%
EMEA										
SERVERS	\$ 102,287	\$ 135,847	\$ 176,065	\$ 231,226	\$ 645,425	\$ 111,804	\$ 136,916	\$ 194,315	\$ 264,866	\$ 707,901
TOOLS	17,850	24,810	30,689	38,894	112,243	23,464	24,744	25,006	34,849	108,063
APPLICATIONS	13,216	16,691	21,706	46,363	97,976	16,568	32,688	25,252	47,804	122,312
TOTAL LICENSE REVENUES	\$ 133,353	\$ 177,348	\$ 228,460	\$ 316,483	\$ 855,644	\$ 151,836	\$ 194,348	\$ 244,573	\$ 347,519	\$ 938,276
AS REPORTED REVENUE GROWTH RATES										
SERVERS	27%	11%	41%	5%	18%	9%	1%	10%	15%	10%
TOOLS	-25%	-22%	3%	2%	-9%	31%	0%	-19%	-10%	-4%
APPLICATIONS	73%	6%	23%	101%	53%	25%	96%	16%	3%	25%
TOTAL LICENSE REVENUES	19%	4%	33%	13%	16%	14%	10%	7%	10%	10%
LOCAL CURRENCY GROWTH RATES										
SERVERS	31%	16%	50%	12%	24%	23%	10%	17%	18%	17%
TOOLS	-22%	-20%	11%	8%	-4%	45%	8%	-14%	-7%	2%
APPLICATIONS	81%	3%	31%	104%	57%	35%	110%	25%	6%	31%
TOTAL LICENSE REVENUES	24%	8%	41%	20%	23%	27%	19%	14%	13%	17%
ASIA PACIFIC										
SERVERS	\$ 76,505	\$ 110,736	\$ 100,110	\$ 122,678	\$ 410,029	\$ 85,703	\$ 97,095	\$ 75,471	\$ 87,151	\$ 345,420
TOOLS	12,729	18,161	17,179	14,284	62,353	12,307	11,142	10,349	9,577	43,375
APPLICATIONS	4,986	6,469	5,887	12,326	29,668	16,664	6,337	6,473	7,102	36,576
TOTAL LICENSE REVENUES	\$ 94,220	\$ 135,366	\$ 123,176	\$ 149,288	\$ 502,050	\$ 114,674	\$ 114,574	\$ 92,293	\$ 103,830	\$ 425,371
AS REPORTED REVENUE GROWTH RATES										
SERVERS	36%	45%	25%	18%	30%	12%	-12%	-25%	-29%	-16%
TOOLS	-21%	7%	-16%	-29%	-16%	-3%	-39%	-40%	-33%	-30%
APPLICATIONS	43%	20%	51%	21%	29%	234%	-2%	10%	-42%	23%
TOTAL LICENSE REVENUES	24%	37%	18%	11%	21%	22%	-15%	-25%	-30%	-15%
LOCAL CURRENCY GROWTH RATES										
SERVERS	49%	55%	38%	26%	40%	22%	-1%	-14%	-16%	-5%
TOOLS	-15%	12%	-10%	-24%	-10%	4%	-30%	-28%	-20%	-20%
APPLICATIONS	34%	20%	52%	22%	29%	276%	14%	28%	-31%	41%
TOTAL LICENSE REVENUES	34%	46%	29%	18%	30%	33%	-4%	-14%	-18%	-4%
TOTAL										
SERVERS	\$ 330,721	\$ 427,888	\$ 475,745	\$ 775,459	\$ 2,009,813	\$ 349,983	\$ 441,777	\$ 536,946	\$ 873,209	\$ 2,201,915
TOOLS	63,179	77,141	80,691	113,364	334,376	56,965	71,051	76,547	120,303	324,866
APPLICATIONS	50,416	101,418	107,821	218,606	478,261	98,429	108,340	139,700	215,811	562,280
TOTAL LICENSE REVENUES	\$ 444,316	\$ 606,447	\$ 664,257	\$ 1,107,429	\$ 2,822,450	\$ 505,377	\$ 621,168	\$ 753,193	\$ 1,209,323	\$ 3,089,061

ORACLE CORPORATION
SUPPLEMENTAL PRODUCT AND PRODUCT LINE REVENUE ANALYSES

(\$ in thousands)
(unaudited)

	Fiscal 1997					Fiscal 1998				
	Actual Q1	Actual Q2	Actual Q3	Actual Q4	Total	Actual Q1	Actual Q2	Actual Q3	Actual Q4	Total
LICENSE PRODUCT REVENUES (1)										
SERVERS	\$ 330,721	\$ 427,888	\$ 475,745	\$ 775,459	\$ 2,009,813	\$ 349,983	\$ 441,777	\$ 536,946	\$ 873,209	\$ 2,201,915
TOOLS	63,180	77,141	80,691	113,364	334,376	56,965	71,051	76,547	120,303	324,866
APPLICATIONS	50,416	101,418	107,821	218,606	478,261	98,429	108,340	139,700	215,811	562,280
TOTAL LICENSE REVENUES	\$ 444,317	\$ 606,447	\$ 664,257	\$ 1,107,429	\$ 2,822,450	\$ 505,377	\$ 621,168	\$ 753,193	\$ 1,209,323	\$ 3,089,061
AS REPORTED REVENUE GROWTH RATES										
SERVERS	41%	24%	32%	22%	27%	6%	3%	13%	13%	10%
TOOLS	-6%	-8%	-8%	-7%	-7%	-10%	-8%	-5%	6%	-3%
APPLICATIONS	5%	78%	61%	78%	62%	95%	7%	30%	-1%	18%
TOTAL LICENSE REVENUES	27%	25%	29%	25%	26%	14%	2%	13%	9%	9%
LOCAL CURRENCY GROWTH RATES										
SERVERS	46%	28%	38%	26%	32%	12%	10%	18%	16%	15%
TOOLS	-2%	-6%	-5%	-4%	-4%	-6%	-3%	0%	9%	2%
APPLICATIONS	5%	78%	64%	78%	63%	102%	9%	33%	0%	20%
TOTAL LICENSE REVENUES	31%	28%	34%	29%	30%	20%	8%	18%	12%	14%
LICENSE PRODUCT LINE REVENUES (1)										
UNIX	\$ 306,939	\$ 433,418	\$ 463,935	\$ 761,710	\$ 1,966,002	\$ 339,225	\$ 415,436	\$ 474,031	\$ 745,165	\$ 1,973,857
WINDOWS	84,873	120,502	144,383	255,163	604,921	133,216	164,135	239,823	393,955	931,129
OTHER PLATFORMS (2)	52,505	52,527	55,939	90,556	251,527	32,936	41,597	39,339	70,203	184,075
TOTAL LICENSE REVENUES	\$ 444,317	\$ 606,447	\$ 664,257	\$ 1,107,429	\$ 2,822,450	\$ 505,377	\$ 621,168	\$ 753,193	\$ 1,209,323	\$ 3,089,061
AS REPORTED REVENUE GROWTH RATES										
UNIX	24%	24%	33%	22%	25%	11%	-4%	2%	-2%	0%
WINDOWS	83%	69%	63%	80%	74%	57%	36%	66%	54%	54%
OTHER PLATFORMS (2)	-7%	-19%	-28%	-23%	-21%	-37%	-21%	-30%	-22%	-27%
TOTAL LICENSE REVENUES	27%	25%	29%	25%	26%	14%	2%	13%	9%	9%
LOCAL CURRENCY GROWTH RATES										
UNIX	28%	27%	39%	26%	29%	16%	1%	7%	1%	5%
WINDOWS	89%	73%	71%	86%	80%	67%	45%	73%	59%	61%
OTHER PLATFORMS (2)	-5%	-15%	-26%	-21%	-18%	-34%	-18%	-27%	-19%	-24%
TOTAL LICENSE REVENUES	31%	28%	34%	29%	30%	20%	8%	18%	12%	14%

(1) Estimated Product and Product Line revenue amounts reflect the Company's allocations of site licenses and other forms of bundled purchases.

(2) Consists of proprietary and other desktop platforms