



Alfred McAlpine Plc  
London, England  
www.alfredmcalpineplc.com

### Industry:

Professional Services

### Annual Revenue:

US\$2 billion

### Employees:

8,500

### Oracle Products & Services:

Oracle Database  
Oracle Application Server  
Oracle Financials  
Oracle Purchasing  
Oracle iProcurement  
Oracle Project Costing  
Oracle Project Billing  
Oracle iExpenses  
Oracle On Demand

### Implementor:

Oracle Consulting

**“Oracle Consulting enabled us to achieve a multi-product implementation with minimal customizations in an ambitious time frame and at significantly lower cost than the leading alternative provider.”** – Stuart Davidson, IT Director, Alfred McAlpine Business Services

## Alfred McAlpine Standardizes Processes to Deliver Maximum Efficiency and Reduce Costs

Alfred McAlpine Plc is a leading support services group focused on providing clients with integrated solution for their entire built environment needs. Differentiated from competitors by the breadth of its skills and expertise, the company has achieved growth driven by the increasing trend for organizations to outsource the maintenance and management of buildings to specialists.

### Challenges

- Underpin growth of Alfred McAlpine’s facilities management business by replacing multiple office solutions with a single, scalable platform.
- Select an implementation partner that can streamline multiple legacy products, whilst also managing data migration, systems testing and synchronization of seven databases throughout the implementation.

### Solution

- Implemented Oracle applications and 10g technology to take advantage of Oracle’s standards-based, Fusion infrastructure platform
- Preferred Oracle over SAP for the greater popularity and flexibility of the solution
- Engaged with Oracle Consulting, using their expertise to minimize customizations by meeting most needs from standard Oracle functionality and to build and maintain interfaces to specialist third-party tools
- Leveraged the skills and cost-effectiveness of Oracle’s extensive off-shore development resources to benefit from installation and licensing costs 20% lower than SAP
- Benefited from the pre-defined implementation methods in Oracle Business Flow Accelerators to deliver predictable rollout plan, mitigate risk, and achieve go-live in nine months
- Reduced the need to retain IT consultants, maximized system performance, and cut cost of ownership by outsourcing solution hosting and management to Oracle On Demand
- Rolled out Oracle E-Business Suite applications to 700 users on 90 sites creating consistent, automated processes for financial, purchasing, and project management across all business areas