



AltiusPAR Solutions
Dallas, TX
www.altiuspar.com

Industry:

Travel & Transportation

Employees:

45

Oracle Products & Services:

Oracle Database Enterprise Edition
Oracle Technology On Demand
Oracle Support Services

“With Oracle Database Enterprise Edition, we have one of the best databases in the industry, which lets us manage large volumes of transactions. On the other hand, with Oracle On Demand, we can offer quick, reliable, quality service to our customers, without incurring large operating costs.” – Connie Rheams, Vice President of Marketing and Business Development, AltiusPAR Solutions

AltiusPAR Solutions Achieves Operating Visibility and Improves Customer Service

Veterans of the hospitality and tourism industry founded AltiusPAR Solutions in 2004. They saw the need and an opportunity to help hospitality organizations reduce operating costs and improve profitability with scalable IT solutions that are adapted to the industry and designed to deliver real-time information. The company’s solutions are at work in 430 hotels around the world.

Challenges

- Implement a scalable, flexible, high-availability IT infrastructure to offer secure, high-quality service
- Extend operating visibility throughout the organization
- Develop On-demand services to meet the company’s business needs and increase customer satisfaction levels
- Reduce operating costs without affecting the quality or reliability of services offered to clients
- Improve the company’s profitability and competitiveness

Solution

- Worked with Oracle Support to implement a scalable, flexible, high-availability IT infrastructure, which offered secure, high-quality service
- Created a robust and flexible database with Oracle Database Enterprise Edition, extending client operating visibility throughout the organization
- Gained the ability to offer on-demand service, meeting the industry’s needs and offering 24/7 technical support to 430 hotels
- Decreased its maintenance burden with Oracle On Demand, reducing operating costs by 25%
- Achieved security in operating procedures with Oracle Database and Oracle On Demand, increasing clients’ levels of satisfaction
- Used Oracle On demand to increase operational efficiency by 40%