



A.T. Kearney, Inc.
Chicago, IL
www.atkearney.com

Industry:

Professional Services

Annual Revenue:

US\$798 million

Employees:

2,500

Oracle Products & Services:

Oracle Database
Oracle Secure Enterprise Search
Oracle Reports
Oracle Forms
PeopleSoft Enterprise
ePay
HRMS
Base Benefits
Payroll

Oracle Partner:

Echelon Consulting
www.eschelonllc.com

“Having tried several products and different approaches to delivering a single search covering our databases, files, and mail, we found Oracle’s Secure Enterprise Search to be the best fit for our requirements.” – Michael F.

Johnson, Vice President and Chief Information Officer, A.T. Kearney, Inc.

A.T. Kearney, Inc. Improves Ability to Manage and Share Intellectual Capital across the Organization

A.T. Kearney, Inc. is one of the world’s largest management consulting firms. With a global presence spanning major and emerging markets, A.T. Kearney provides strategic, operational, organizational, and technology consulting services to the world’s leading companies. A.T. Kearney’s Global Business Policy Council (GBPC) is among the consulting industry’s longest-standing strategic services for CEOs. The GBPC helps senior business executives and government leaders monitor and capitalize on macroeconomic, geopolitical, socio-demographic, and technological change worldwide.

Challenges

- Leverage expertise in specific knowledge areas and apply it not only in a local or regional perspective but globally
- Protect sensitive data from unauthorized personnel
- Improve accuracy and efficiency

Solution

- Implemented Oracle Secure Enterprise Search to improve the company’s ability to manage and share intellectual capital across the organization--locally, regionally, and globally
- Worked with Echelon Consulting to create A.T. Kearney’s IC Tracker solution, which enables authorized users to search secure content within the enterprise, while protecting sensitive data from unauthorized personnel
- Enabled officers to easily locate all past proposals, communications, technical documents, and internal white papers relevant to a new client proposal, streamlining processes and enabling the company to effectively leverage existing content
- Ensured compliance with government regulations for information management
- Provided up-to-the-minute access to authorization confirmations—allowing the company to manage searches against an internal bulletin board on which officers routinely post sensitive company and client information
- Improved efficiency in the accuracy and the amount of information A.T. Kearney can gather for each project, enhancing value delivered to clients