

A V O N

Avon Chile
Santiago, Chile
www.avon.com

Industry:

Retail

Employees:

500

Oracle Products & Services:

Hyperion Planning
Hyperion Essbase

Oracle Partner:

Unione Consulting
www.unione.cl

“Oracle’s Hyperion Planning has allowed Avon Chile to consolidate and standardize its financial information, giving us secure information, updated online and in real time, as well as standard financial reports. This has improved our business procedures and has given us total synergy throughout the company.” – Jaime Maraboli, Chief of Financial Planning, Avon Chile

Avon Chile Consolidates Information and Improves Control and Administration of Financial Planning

Avon Chile is the country’s leader in direct cosmetics sales and has been in business for 30 years in Chile. With a presence in more than 100 markets and with more than 5 million representatives throughout the world, Avon ranks among the top worldwide businesses, with a significant share of the beauty market.

Challenges

- Implement a flexible, scalable IT infrastructure to improve financial planning control
- Consolidate financial information to extend visibility of reliable, up-to-date information throughout the organization
- Standardize financial information to make monthly financial reports available online and in real time for timely management decision making
- Reduce manual procedures and reprocessing of information to improve the quality of financial analysis

Solution

- Worked with Oracle Partner Unione Consulting to implement an IT infrastructure, achieving synergy among financial areas and better control of financial planning
- Consolidated financial information with Oracle’s Hyperion Planning, extending visibility of up-to-date information throughout the organization
- Standardized financial information, reducing consolidation times by 50%
- Generated ten to fifteen monthly financial reports, online and in real time, facilitating quick management decision making
- Reduced reprocessing of financial information by 50%
- Reduced manual processes for managing information by 30%
- Improved the quality of financial information used by upper management with Oracle’s Hyperion Essbase