



AVR
Rotterdam, the Netherlands
www.avrvangansewinkel.nl

Industry:

Utilities

Annual revenue

US\$1.87 billion

Employees

6,000

Oracle Products & Services:

Oracle Business Intelligence Suite
Enterprise Edition
Oracle Purchasing
Oracle Self-Service Human
Resources
Oracle User Productivity Kit

Oracle Partner:



ConQuaestor
www.conquaestor.nl

“Purchasing Oracle BI enabled us to improve our performance. We are now ‘in control’. We were also able, within just a few months, to link activities to specific savings. Our Request to Pay process is now clearly paying for itself.” – Arjen Wittekoek, Purchasing Director, AVR

Waste operator AVR gains insight into its own performance with Business Intelligence

AVR is part of the Van Gansewinkel Group and has the largest waste burning capacity in the Netherlands at three locations: Rozenburg, Rotterdam and Duiven. The Van Gansewinkel Group is an integrated service provider of environmental solutions with offices in the Netherlands, Belgium, France, Poland, the Czech Republic, England and Portugal. The company specializes in collecting, transferring, recycling and processing all sorts of waste. It does all this in a sustainable manner. In addition, the company is continually developing new ideas for turning waste into useful raw materials, building materials and fuel.

Challenges

- Develop a system capable of streamlining the business and financial transactions involved in purchasing services (Request to Pay process)
- Make transparent the performance of the four Key Performance Indicators specified: delivery reliability, perfect match, cover for risks and auditing of purchase process
- Ensure better integration of business processes with existing Oracle ERP software
- Make transparent the roles and responsibilities of employees within the R2P process

Solution

- Worked with ConQuaestor to implement Oracle Business Intelligence Suite Enterprise Edition to make the Request to Pay process more transparent
- Delivered clear results on how the organization scored in terms of the four Key Performance Indicators: delivery reliability, perfect match, cover for risks and auditing of purchase process
- Optimized the use of Oracle E-Business Suite to gain better insight into business processes and their underlying costs
- Enabled staff to track their own results and see their work in relation to the business unit
- Achieved—within a few months—a saving of 9% in relation to the targeted 10% on the largest cost item, process costs, delivering savings amounting to hundreds of thousands of dollars