



Ayala Corporation
Makati City, Philippines

Industry:

Engineering & Construction

Annual Revenue:

US\$1.4 billion

Employees:

116

Oracle Products & Services:

Hyperion Financial Management
Hyperion Financial Data Quality
Management

“The Insight deliverable formed the basis for securing investment approval from top management.” – Gigi Rapadas, Group CIO, Ayala Corporation

Ayala Leverages Oracle Insight for Investment Justification

Ayala is the holding company of one of the largest conglomerates in the Philippines with interests in real estate, financial services, telecommunications, and a broad range of investments in water, electronics and information technology, automotive, international operations, and business process outsourcing.

Challenges

- Ensure quicker financial consolidation of group companies to provide insights into businesses
- Provide flexible data collection template for financial consolidation to replace manual workarounds for new requirements
- Simplify complex ownership/partnership structures
- Eliminate manual and time consuming Excel manipulation for ad-hoc analysis
- Deploy real-time dashboards showing KPIs and pre-defined analyses

Oracle Insight Accomplishments & Benefits

- Delivered world-class, proven solution
- Provided many detailed sessions with key users
- Included strong local and regional customer references
- Delivered a strong complement to SAP—Ayala's key ERP system
- Assured Oracle's commitment to the Hyperion acquisition and that Hyperion could be extended from financial consolidation to true enterprise performance management
- Presented a clear Hyperion roadmap for meeting the long-term goals of Ayala Corporation