



BiP Solutions Ltd
Glasgow, Scotland
www.bipcorporate.com

Industry:

Professional Services

Annual Revenue:

US\$22 million

Employees:

180

Oracle Products & Services:

Oracle Enterprise Single Sign-On

Oracle Partner:



Eclectic – a division of Maxima
Holdings plc
www.eclectic.co.uk

“Oracle Enterprise Single Sign-On has enabled us to reduce audit time, improve compliance, cut user support costs, and achieve ISO 27001 accreditation nine months ahead of schedule.”

– Jamie Pearson, IT Director, BiP Solutions Ltd

BiP Solutions Ltd Cuts ISO Accreditation Time by 60% and Reduces Calls to IT Help Desk by 80%

BiP Solutions Ltd is a market leader in delivering procurement information and services to the public sector, offering suppliers and buyers access to one of the world’s largest database of contract opportunities. More than 500 United Kingdom government organizations use BiP’s award-winning internet portal-based solutions to manage their contract information. BiP was selected as the service provider for www.supply2.gov.uk, the UK national portal for low-value public sector contract opportunities.

Challenges

- Enforce documented-access security processes to demonstrate adequate and proportionate protection for corporate data assets in support of BiP’s application for ISO 27001 accreditation
- Streamline auditing and compliance by enforcing ISO 27001-approved authentication to ensure that only authorized users can access business-critical systems, applications, and data
- Leverage ISO 27001 accreditation to enhance confidence of government clients through best-practice risk management
- Enforce a consistent security policy enterprise-wide and cut the cost of administering and managing multiple passwords
- Minimize the impact of stricter security procedures on users

Solution

- Implemented Oracle Enterprise Single Sign-On to strengthen security and replace up to 12 passwords used by each employee with single sign-on to all enterprise resources
- Implemented the solution in just 10 man days following a pilot and evaluation period
- Saved staff several minutes each day by reducing log-on time
- Benefited from intuitive operation and user self-service reset for lost passwords, reducing calls to IT help desk by 80%
- Achieved ISO 27001 accreditation in six months by demonstrating the effective security measures
- Completed annual audit faster by assuring external auditors of tighter security and more effective data access procedures
- Benefited from accreditation to strengthen bidding credentials for government organization tenders
- Gained the ability to support a growing number of staff in response to BiP’s 30% year-on-year growth