

EagleBurgmann.

Burgmann Industries GmbH & Co. KG
Wolfratshausen, Germany
www.eagleburgmann.com

Industry:

Engineering & Construction

Annual Revenue:

US\$859.05 million

Employees:

5,238

Oracle Products & Services:

Hyperion Planning
Hyperion Essbase
Hyperion Financial Management

Oracle Partner:



SKYTEC AG
www.skytecag.com

“The investment in Oracle’s Hyperion solution has been worthwhile. Its enormous flexibility and reliability made it possible for us to restructure and improve the quality of our customer management, and, with time savings of up to 50%, we can now create more complex reports.” – Sergio Gutierrez, Head of Group Controlling, Burgmann Industries GmbH & Co. KG

Burgmann Industries GmbH & Co. KG Cuts Processing Times by 50% with Performance Management Solution

Burgmann Industries GmbH & Co. KG works with its Japanese partner Eagle Industry to manufacture sealing products. The company provides industrial sealing technologies for various industrial applications around the globe under the name of EagleBurgmann.

Challenges

- Minimize the time and staff resource costs associated with replacing the company’s legacy product
- Improve the company’s ability to manage key accounts by classifying basic data elements for 50,000 clients worldwide
- Enable centralized evaluation of master data from approximately 50 company subsidiaries, as well as the ability to re-assign data within the newly developed information system
- Provide the agility required to rapidly adjust daily and weekly reports to account for the latest market trends

Solution

- Worked with Oracle Partner SKYTEC AG to implement Oracle’s Hyperion applications in just two months, utilizing one in-house employee for the project along with a 10-day engagement with the partner consultants
- Gained the ability to successfully import large volumes of Web-based master data from all 50 global subsidiaries
- Cut testing time by 50% by enabling five employees to execute centralized testing as a result of replacing Microsoft Excel spreadsheets with local data input in the Hyperion applications across the subsidiary systems
- Reduced the time required for administration of master data by 33%—facilitating more complex customer and product data evaluations across 60 accounts and 20 product groups
- Implemented regularly scheduled master data imports from multiple local accounting systems
- Provided the flexibility and compatibility to create ad hoc reports and evaluations
- Completed the entire migration from the legacy system to the Hyperion solution in just four months