



Camas Olympia
Guatemala City, Guatemala
www.camasolympia.com

Industry:

Industrial Manufacturing

Annual Revenue:

US\$100 million

Employees:

810

Oracle Products & Service:

Oracle Financials
Oracle Purchasing
Oracle Discrete Manufacturing
Oracle Order Management
Oracle Advanced Pricing
Oracle Inventory Optimization

Oracle Partner:



Datum Guatemala
www.datum.com.gt

“Oracle E-Business Suite’s flexibility, adaptability, and versatility let us have 100% reliable information available online, which has been a key factor in successfully unifying and standardizing processes in all our various branches throughout the region.” – Eliot Osorio, Regional Director of Information Systems, Camas Olympia

Camas Olympia Unifies Information and Automates Administrative Processes throughout the Region

Camas Olympia is Central America’s largest mattress factory. With three decades in the market, the company has two manufacturing plants in Guatemala and Honduras, and six distribution centers and a thousand points of sale in countries such as El Salvador, Nicaragua, Honduras, Guatemala and Costa Rica.

Challenges

- Integrate different information systems to unify administrative processes in all branches in the region
- Centralize the financial area to obtain timely financial statements and accelerate making critical business decisions
- Standardize business practices throughout the organization to increase competitiveness and productivity
- Automate purchasing processes for raw materials and for the production area to improve inventory and cost control

Solution

- Worked with Oracle Partner Datum Guatemala to implement Oracle E-Business Suite modules to create a unified application infrastructure, extending visibility of administrative processes throughout the company
- Centralized financial information with Oracle Financials, reducing the time required to obtain up-to-date financial statements from one month to one day
- Standardized accounting processes, permitting 100% availability of reliable financial information
- Automated raw material purchasing processes, reducing purchasing times from one month to one hour
- Improved manufacturing processes, allowing for effective cost control in production areas and accurate projection of raw material requirements
- Facilitated monitoring of purchase orders to improve distribution management efficiency
- Automated inventory updates with Oracle Inventory Optimization, enabling efficient inventory rotation and eliminating extra storage costs