



Control Solutions  
Aurora, IL  
www.controls.com

#### Industry:

Industrial Manufacturing

#### Annual Revenue:

US\$66.5 million

#### Employees:

100

#### Oracle Products & Services:

Oracle Financials  
Oracle Inventory Management  
Oracle Procurement  
Oracle Order Management  
Oracle Business Accelerators

#### Oracle Partner:



Terillium  
www.terillium.com

**“Working with Oracle Partner Terillium, we were able to fully deploy Oracle E-Business Suite Release 12 in just 13 weeks using Oracle Business Accelerators. We immediately saw measurable business results. The enterprise functionalities of the Oracle solution help support our organization today, and also provide the flexibility we need to support our future growth.”**

– Glen Mayer, Vice President and Chief Operating Offer, Control Solutions, Inc.

## Control Solutions, Inc. Streamlines Business Processes and Improves Financial Reporting with Oracle E-Business Suite Release 12

Control Solutions, Inc. is an electronic design and manufacturing company that focuses on the military systems, commercial controls, and medical therapy applications markets. Founded in 1989, Control Solutions designed the first microprocessor-based direct current (DC) motor controller used in the scooter industry. The Control Solutions product line consists of DC motor controllers, user interfaces, and battery chargers

### Challenges

- Replace legacy systems to improve data visibility and provide a single, accurate view of all company financial information and supply chain activity
- Provide a scalable solution capable of accommodating immediate company growth and expansion into new markets
- Facilitate the introduction of work orders, routings, and time studies on the shop floor as part of change-management
- Integrate financial systems with operational systems, such as billing and procurement, to provide a single, accurate source of data for financial reporting
- Integrate the company’s product lifecycle management system with its new enterprise resource planning system to facilitate new product development and product revisions

### Solution

- Implemented Oracle E-Business Suite Release 12 applications to streamline and standardize business processes
- Used Oracle Business Accelerators to adopt best practices across the company’s operational and financial processes
- Worked with Oracle Partner Terillium to ensure a rapid implementation—completing the deployment in just 13 weeks
- Consolidated onto a single financial system—providing a real-time picture of company performance to management for effective decision making throughout the month
- Consolidated the subcontractor supply chain onto one system—improving the efficiency of planning and inventory control
- Enabled immediate detection of inaccuracies and flawed processes from the legacy inventory control system
- Automated previously manual process to improve data visibility and increase the speed and accuracy of planning and financial reporting