



Corman
Madrid, Spain
www.corman.es

Industry:

Engineering & Construction

Annual Revenue:

US\$38.5 million

Employees:

620

Oracle Products & Services:

JD Edwards EnterpriseOne
Financial Management
Manufacturing and Supply Chain Management
Project Management

Oracle Partner:

Oportuna
www.oportuna.es

“Oracle’s JD Edwards EnterpriseOne is a flexible solution that is easy to use and install. It has allowed us to acquire huge volumes of information and is useful in managing our business.”

– Óscar Pérez, Financial Director,
Corman

Corman Automates Materials Calculations and Clarifies Work Processes

Corman began as a family company dedicated to cordage. In 1995, the firm began its current business—the external management of work-related risk prevention in the construction sector. Corman’s activity has evolved from providing collective protection to meeting preventative process needs through technical development. The company operates throughout Spain and has sites in Andalusia, Madrid, the Basque Country, and the Canary Islands. Corman has diversified its business with two new lines of business based on health and fire.

Challenges

- Develop a unique, unified management tool
- Integrate information and avoid data duplication
- Provide reliable, current information to accelerate decision making
- Create reports quickly and easily
- Provide technological support for new lines of business to diversify activity and determine economic viability
- Increase competitiveness in an atomized market where price is the main factor for local firms

Solution

- Worked with Oportuna to implement Oracle’s JD Edwards EnterpriseOne applications for financial management, manufacturing and supply chain management, and project management to obtain detailed, up-to-date information
- Revealed the profitability of projects, geographical areas, and customers
- Enabled one-off data entry and improved cooperation between departments, permitting automation of project registrations
- Supported detailed monitoring of vast diversified stock, which accounts for 10% of invoicing
- Automated calculation of material consumption in each project by permanently linking inventory with financial data
- Redefined work processes to improve the finance department’s productivity, particularly in purchasing and inventory
- Provided accurate information that allowed the organization to hire manual labor based on project profitability