

Datacard Group

Datacard Group
Minnetonka, Minnesota
www.datacard.com

Industry:

High Technology

Annual Revenue:

US\$400 million

Employees:

1,700

Oracle Products & Services:

Oracle Database
Oracle Order Management
Oracle Configurator
Oracle Service
Oracle Marketing and Sales
Oracle Supply Chain Planning
Oracle Mobile Supply Chain
Oracle Financials
Oracle Projects
Oracle Procurement
PeopleSoft Enterprise Human
Capital Management

Implementor:

Oracle Consulting

Oracle Partner:

Apex IT
www.apexit.com.com

“With Oracle, we were able to streamline operations across our global enterprise, enabling a significant savings of US\$10 million within only the first year.” – Alla Johnson, Director of Systems and Services, Datacard Group

Datacard Group Realizes US\$10 Million in Savings One Year after Implementing Integrated Applications

In business for more than 30 years, Datacard Group provides the technology for issuing financial cards and identification documents. Datacard manufactures a wide range of advanced technology card printers, point-of-service and credit card authorization terminals, embossing machines, personalization systems, and other technologies. Datacard also develops card issuance and photo identification software.

Challenges

- Replace multiple home-grown enterprise resource planning (ERP) systems with a consolidated solution to streamline processes and provide enterprisewide visibility
- Ensure that system standards comply with audits and meet segregation of duties requirements
- Reduce time needed to process orders and minimize the need for customer follow-ups after orders are placed
- Accelerate new user training

Solution

- Worked with Oracle Consulting and Apex IT to implement integrated Oracle applications, which were selected over SAP to provide a single, global instance of IT applications and hardware
- Enabled enterprisewide visibility of information, streamlined business processes, and improved decision making abilities
- Used Oracle Order Management for the ability to accurately track customers across the system from sales lead, to the delivery of a finished product, through post-sales service
- Streamlined post-order processes with Oracle Configurator, eliminating the need to follow up with customers for additional order details and decreasing overall lead times to the delivery of final products
- Accelerated new-user training, reducing training times for new employees from six months to a few weeks
- Realized US\$10 million in savings across the enterprise just one year after implementation