



Esseco Group
San Martino Trecate (NO), Italy
www.essecogroup.com

Industry:

Chemicals

Annual Revenue:

US\$213 million

Employees:

470

Oracle Products & Services:

Hyperion Essbase
Hyperion Enterprise

Oracle Partner:



eXstone
www.exstone.com

“Oracle’s Hyperion Essbase makes commercial analysis faster, benefitting general management. With the system, more rational data management in information systems saves two working days per month formerly dedicated to responding to users’ requests.”

– Carlo Perfetto, Information Systems Manager, Esseco Group

Esseco Group Enters Data on New Companies into Its Business Intelligence Application in Only Five Days

Esseco Group is an 85-year-old industrial holding company active in three fields: chemical products derived from sulphur (sulphites in the form of crystals and solutions, liquid sulphur dioxide, sulphuric acid and oleum); adjutants for oenology (clarifiers, enzymes, yeasts, tannins, bacteria, stabilisers, sulphites); logistics and trading in basic sulphur and production of processed sulphur for industry and agriculture (ground, micronized, and granulated). The Group operates about 20 enterprises.

Challenges

- Harmonize data from different companies created on different platforms and improve insufficient reporting functions in AS400 system in response to the Group’s growth
- Use a more advanced, flexible, group-wide tool—which is not tied to an individual platform—for analysis
- Increase autonomy of all BU and their managers in processing statistics through a common web access to personalized databases
- Browse data online and obtain analyses quickly
- Avoid unplanned delays in analysis due to congestion of the IT department under pressure from simultaneous requests

Solution

- Worked with eXstone to implement Oracle’s Hyperion Essbase to offer multidimensional visions of actual data, budgets, forecasts, and simulation scenarios
- Accelerated data analysis, harmonized data, and decreased manual tasks
- Consolidated commercial of Esseco Group, using data already provided by the companies to replenish the tools for multidimensional analysis
- Made management control and general management faster and easier
- Saved two working days per month in Information Systems
- Made forecasts and budgets available at the fifth of the month rather than the 10th