



Fanalca S.A.
Yumbo, Colombia
www.fanalca.com.co

Industry:

Transportation

Annual Revenue:

\$300 million

Employees:

1,400

Oracle Products & Services:

Oracle Database
Oracle Real Application Clusters

Oracle Partner:

Asistir
www.asistir.com

“Oracle provides high-quality stable products. With Oracle Database 10g, we reduced the risk of losing sales.” — Raúl Cucalón, Technology Manager, Fanalca S.A.

Fanalca S.A. Integrates Systems, Reducing the Risk of Sales Loss

Fanalca S.A. is a metal processing technology company founded in 1958 in the city of Cali, but presently it works from Yumbo, department of the Valle del Cauca. The Company has 22 business units including the Honda Division that assembles and sells motorcycles, spare parts and Honda vehicles in Colombia.

Challenges

- Find a database that provides integration, flexibility, and security at a reasonable cost
- Increase system availability, which was limited by previous business challenges
- Reduce sales loss risk, which was a problem due to the previously inefficient process

Solution

- Consolidated information systems with Oracle Database 10g, providing new levels of reliability, integrity, and robustness company-wide
- Reduced the risk of sales losses in the event of a system crash with Real Oracle Application Clusters 10g
- Increased system availability to 99.9%
- Provided a scalable platform that can support new systems and future growth
- Collaborated with Oracle’s Partner, Asistir, guaranteeing a successful implementation within the budget