



Financiera Alcanza S.A. de C.V.
SOFOM E.R.
Mexico City, Mexico
www.alcanza.com.mx

Industry:

Financial Services

Annual Revenue:

US\$6 million

Employees:

350

Oracle Products & Services:

Oracle Database Standard Edition
Oracle Forms
Oracle Reports

Oracle Partner:



ASI-Arango Software International
www.asi-technology.com

“The scalability of Oracle Database Standard Edition has let us create a robust and flexible database that adjusts perfectly to our company’s needs, supporting our vertical growth.” – Marvin Nahmias Bucay, Director of Information Technology, Financiera Alcanza S.A. de C.V. SOFOM E.R.

Financiera Alcanza Improves Credit Administration with Flexible IT Infrastructure

Financiera Alcanza, founded in 2003, is a Multiple Purpose Financial Institution with 20 branches that provide loan services for the company’s 12,000 clients in the Mexico City metro area. In 2008, the company added automotive loans to its portfolio of financial services.

Challenges

- Provide an affordable applications infrastructure with the robustness and flexibility needed to promote the company’s continuing growth
- Centralize credit information in a secure database to achieve real-time information visibility throughout the organization
- Improve credit-related sales, collections, and administrative processes to improve the company’s competitiveness
- Create daily metrics for efficient credit administration and quick and timely decision making

Solution

- Worked with Oracle Partner Arango Software International (ASI) to implement the ASI Abanks and Collector banking system, compatible with Oracle tools, to support the company’s growth
- Centralized credit information in Oracle Database Standard Edition, making reliable information available in real time
- Accelerated the process of gathering credit information with Oracle Forms, reducing response times by 30%
- Generated monthly and quarterly reports with Oracle Reports, allowing timely management decision making
- Optimized the monthly close processes, reducing close-cycle times by 50%
- Improved the collections process, reducing payment transaction times from three minutes to five seconds
- Increased the company’s competitiveness, accelerating response times for client credit approval by 50%
- Improved operating efficiency, eliminating slow manual processes related to credit approval by 85%