



Gabetti Property Solutions  
Milano, Italy  
www.gabettigroup.com

#### Industry:

Professional Services

#### Annual Revenue:

US\$168 million

#### Employees:

691

#### Oracle Products & Services:

JD Edwards EnterpriseOne  
Financial Management Suite  
Accounts Payable  
Real Estate Management  
Procurement and Subcontract  
Management

#### Oracle Partner:



Accenture  
Milan, Italy  
www.accenture.it

**“Oracle’s JD Edwards EnterpriseOne provides the best response to the needs of a mid-sized company. We found the native real estate module particularly useful, freeing up resources for tasks with greater added value.”**

– Marco Quaranta, IT  
Applications Manager, Gabetti  
Property Solutions

## Gabetti Property Solutions Deploys Applications to Support Internationalization and Diversification

Gabetti Property Solutions has operated in real estate for more than 50 years and has been listed on the Milan stock exchange since 1990. Group companies offer value-added services providing a complete response to the most complex real estate requirements of individuals, companies, and international operators. Gabetti Property Solutions has a network of about 150 of its own retail and corporate agencies, plus about 1,500 real estate agencies operating under franchising agreements and 300 financing offices. It recently extended its real estate investment activities abroad.

### Challenges

- Replace existing legacy system with a latest generation integrated management system
- Implement a flexible, robust, secure multi-language and multi-currency system
- Support internationalization of the group with a centralized system that is easy to manage and maintain
- Implement a system capable of responding rapidly to the establishment of new group companies

### Solution

- Worked with Accenture to increase users’ autonomy in report management and customization—a function that previously required a contractor’s services
- Created a useful native real estate module for the property management and investment divisions
- Improved reporting functions, allowing the organization to add revenue information to monthly management reports that previously only included sales figures
- Integrated the new system with agencies’ proprietary systems so that agencies can now monitor performances of their business
- Provided the accounting and legal divisions with a complete overview of credit for each individual procedure, permitting a faster response to outstanding credits in the indirect sales network
- Redeployed two IT people previously tasked with helping end users for work on new projects