

GLOBALconnect, LLC
Redondo Beach, CA
www.globalconnect.com

Industry:

High Technology

Oracle Products & Services:

Oracle Database

Oracle Certified Partner:

iCONNECT Development, LLC

“With its embedded Oracle technology, iCONNECTnext gives us the speed and capacity to manage much larger repositories and, therefore, win contracts from larger clients. We have been able to expand into the corporate and government markets, and our revenues have increased dramatically.” – Drew Climie, Director of Technical Services, GLOBALconnect, LLC

GLOBALconnect, LLC Expands Business with High-Performance Data Infrastructure

GLOBALconnect, LLC delivers high-performance, fully managed, secure hosting services for law firms, government organizations, corporations, and insurance firms. It provides a secure information repository that allows for centralized hosting of litigation discovery documents, company records, manuals, invoices, reports, contracts, forms, and more.

Challenges

- Ensure a highly scalable and secure data infrastructure for GLOBALconnect’s growing client base
- Deliver rapid search capabilities to customers
- Enable flexible security options to meet the needs of GLOBALconnect’s diverse client roster

Solution

- Implemented Oracle Database as part of the iCONNECTnext solution that enables GLOBALconnect clients to review and manage electronic and document discovery from anywhere in the world
- Improved service to clients, providing them with world-class speed and capacity to review and manage millions of records, and collaborate effectively with outside counsel, branch offices, and consultants
- Gained the ability to efficiently manage massive quantities of data, enabling GLOBALconnect to recruit and service larger customers
- Accelerated database search capabilities with nearly instantaneous indexing, which allows users to add data and search the expanded information store immediately
- Gained the ability to offer a wide range of security features that allow users to control access at the database, field, or user level