

HAEMONETICS®

Haemonetics Corporation
Braintree, MA
www.haemonetics.com

Industry:

Life Sciences

Annual Revenue:

US\$449 million

Employees:

1,800

Oracle Products & Services:

Agile Product Collaboration
Agile Product Quality Management
Agile Product Cost Management
Agile Product Portfolio Management

“The transparency that Oracle’s Agile solutions deliver across our globally dispersed organization provides us with a competitive advantage. Agile has helped us not only to improve documentation control, but also demonstrate quality compliance to the regulatory organizations with which we work—a key benefit during in-depth audits.” – Pam Spear, Vice President Quality Systems, Haemonetics Corporation

Haemonetics Corporation Achieves \$1.9 Million Cost Savings with Product Lifecycle Management Solutions

Haemonetics Corporation is the world’s leading supplier of blood processing systems. The company serves two customer groups: donors and patients. Its donor products include automated collection of plasma, platelet, and red cells, while its patient products consist of automated patient blood salvage used during cardiovascular and orthopedic surgeries. With more than 30 years in the industry, Haemonetics has been recognized for its product innovation, technical expertise, and operational excellence.

Challenges

- Replace inefficient, manual paper-based processes and decentralized systems to improve collaboration
- Enable best-practice integration to improve product development processes and accelerate time to market
- Reduce operating expenses with fact-based decision making
- Optimize compliance assurance efforts

Solution

- Implemented Oracle’s Agile product lifecycle management applications to streamline product development, improve productivity and resource efficiency, and aid decision making
- Synchronized product data and streamlined change processes
- Improved cost analysis across the supply chain
- Streamlined quoting processes, allowing quote history to be recorded in a single location
- Realized US\$1.9 million cost savings in fiscal year 2005
- Provided global visibility to real-time data, including pending changes and product change history
- Improved professional resource efficiency by 25% by reducing ECO cycle time
- Provided the ability to properly document and report design history throughout the new product introduction (NPI) process
- Facilitated 21 CFR Part 11 compliance
- Reduced change package cycle times by more than 30 days
- Expanded access to documents and increased the number of documents under control by more than 30%
- Gained access information required for regulatory audits as needed, eliminating time-consuming manual processes