



## Oracle Customer Spotlight



### Hitachi Consulting Achieves Rapid Implementation of Large-Scale Project Management System

**HITACHI CONSULTING CO., LTD**  
Tokyo, Japan  
[www.hitachiconsulting.co.jp](http://www.hitachiconsulting.co.jp)

**INDUSTRY:**  
Professional Services

**EMPLOYEES:**  
1,000

**ORACLE PRODUCTS & SERVICES:**  
Oracle Business Accelerators  
Oracle Financials  
Oracle Projects

**“With Oracle Business Accelerators, we can provide start-up and growing businesses with rapid implementation services and faster time-to-value than ever.”**

– Daisuke Nishimura, Managing Director, Hitachi Consulting Co., Ltd

Hitachi Consulting Co., Ltd. is a global consulting company that provides business and technology solutions to approximately 2,000 customers in Japan, the United States, Asia, and Europe. Established in 2002 as the strategic consulting arm of Hitachi Group, Hitachi Consulting has experienced rapid growth, with employee numbers increasing from several dozen in 2002 to approximately 1,000 today.

#### Challenges

- Construct a project management system that enables the standardization of consulting procedures
- Improve management of revenue, expenditure, and risk
- Allow information to be shared across the organization
- Replace a conventional ASP-based system with a scalable solution that can accommodate a rapid increase in workforce numbers

#### Solution

- Constructed a scalable and reliable project management system that can be expanded to support growing user numbers
- Enhanced the visibility of project revenues, expenditures, and risk forecasts, boosting profitability
- Enabled staff to make effective Oracle E-Business Suite proposals to clients using rapid implementation workflows offered by Oracle Business Accelerators
- Familiarized staff with various industry-specific versions of Oracle Business Accelerators for Oracle E-Business Suite, enabling Hitachi Consulting to expand business beyond systems integration services