



HOPPE Holding AG
Müstair, Switzerland
www.hoppe.com

Industry:

Industrial Manufacturing

Annual Revenue:

\$315 million

Employees:

3,000

Oracle Products & Services:

Oracle Database
JD Edwards EnterpriseOne
Financial Management
Logistics
Manufacturing

Oracle Partner:

Full Speed Systems AG
www.fss-group.com

“By implementing Oracle’s JD Edwards EnterpriseOne applications, we now have the data we need to run our business at our fingertips. For example, we can specify end user prices and determine gross proceeds quickly and easily.”

– Norbert Mayr, Chief Financial Officer, HOPPE Holding AG

HOPPE Reduces Manufacturing Costs and Increases Turnover with Integrated ERP Solution

Enjoying approximately 20% market share, HOPPE is the European market leader in developing, producing, and marketing door and window hardware systems. HOPPE’s core competence is the large-scale production of high-quality hardware systems with an optimum price/benefit ratio. With nine factories in four countries, HOPPE produces nearly all of its products in house, enabling the company to react flexibly to customer requests.

Challenges

- Increase turnover
- Integrate geographically distributed manufacturing plants to improve operational efficiency
- Achieve greater control over production processes to reduce manufacturing costs

Solution

- Implemented Oracle’s JD Edwards EnterpriseOne applications for financial, logistics, and manufacturing management across all HOPPE factories to drive new levels of operational efficiency
- Improved supplier management efficiency and customer service while reducing stock and lowering manufacturing costs
- Accelerated production cycles
- Created a single source of data with Oracle Database, improving reporting capabilities
- Developed a company-wide online application for production planning and inventory
- Gained the ability to rapidly create financial codes with multi-currency ability
- Managed quantitative and qualitative business activity purposefully
- Converted production according to the Kanban method, orienting the production run to customer requirements