



Huierkang Group  
Xiamen, China  
www.hek.cn

#### Industry:

Consumer Products

#### Annual Revenue:

US\$25 million

#### Employees:

1,600

#### Oracle Products & Services:

Oracle Database  
Oracle E-Business Suite Special Edition  
Oracle Financials  
Oracle Cash Management  
Oracle Order Management  
Oracle Procurement  
Oracle Inventory Management  
Oracle Process Manufacturing

#### Oracle Partner:

HiSoft Technology International Ltd  
www.hisoft.com

**“After implementing Oracle E-Business Suite Special Edition, we saw a significant improvement in management control, profitability, and competitiveness. We are very pleased with the efficiencies the system has brought to our business.”** – Wu Hansheng, General Manager, Information Department, Huierkang Group

## Huierkang Group Streamlines Production Processes

Established in 1992, Huierkang Group has been ranked one of the top 20 beverage companies in China for the past five years. The company manufactures and sells a range of dairy-based health drinks. It has factories in four sites across China.

### Challenges

- Replace disparate systems with a single, integrated business management platform
- Enable information to be shared between departments
- Streamline manufacturing processes for greater efficiency
- Enable accurate calculation of production costs
- Protect intellectual property by boosting security procedures

### Solution

- Gained enterprise-wide view of operations by implementing a range of Oracle E-Business Suite Special Edition applications as the basis of an integrated enterprise resource planning system
- Enhanced management control by enabling staff to share and view information in real time
- Protected beverage formulas from theft by replacing item descriptions with codes
- Reduced production costs by streamlining manufacturing processes according to best-practice guidelines
- Achieved 100% accuracy in inventory tracking by automating stock replenishment and tracking processes
- Improved competitiveness by providing managers with accurate market data, enabling company to take advantage of emerging business opportunities
- Cut financial settlement time from 12 days to 4 days