



Shenzhen HYT Science &
Technology Company Limited
Shenzhen, China
www.hyt.cn

Industry:

High-Technology

Annual Revenue:

US\$75 million

Employees:

1,500

Oracle Products & Services:

Oracle Database
Oracle Financials
Oracle Assets
Oracle Cash Management
Oracle Procurement
Oracle Inventory Management
Oracle Order Management
Oracle Discrete Manufacturing

Oracle Partner:

Hand Consulting
www.hand-china.com

“The flexibility of Oracle E-Business Suite means we can easily adapt the software to meet changing business needs, a vital function for a company in the high-technology sector.”

– Chen Qinzhou, President

Shenzhen HYT Increases Operational Efficiency

Founded in 1993, Shenzhen HYT Science & Technology Company Limited is engaged in the research and development, manufacturing, and sale of wireless communication terminals. The company is one of the top five suppliers of professional two-way radios in the world. Its products are sold in more than 60 countries in North America, Europe, and South-East Asia.

Challenges

- Standardize workflows and improve communication and coordination between departments
- Gain insight into stock levels and reduce inventory management costs
- Streamline procurement and payment processes
- Provide a way to calculate the cost and profit of each product, and regulate resource allocation
- Improve data consistency and accuracy
- Enable timely delivery of financial data

Solution

- Engaged Oracle Certified Advantage Partner Hand Consulting to implement a new business management platform based on a range of Oracle E-Business Suite applications
- Increased efficiency by standardizing processes according to best-practice guidelines
- Promoted better business understanding by providing access to integrated information in real time
- Improved supply chain management by linking sales, procurement, inventory, and manufacturing workflows
- Boosted customer service through prompt response to queries
- Cut inventory costs while ensuring sufficient stock is available to meet customer orders with automated procurement and inventory management system
- Controlled costs by establishing a standard cost system
- Facilitated informed decision-making and strategy planning by providing senior managers with access to accurate, current data
- Enhanced financial management and cut month-end settlement time from 12 days to three days