



ICON
Dublin, Ireland
www.iconclinical.com

Industry:

Life Sciences

Annual Revenue:

US\$500 million

Employees:

3,000

Oracle Products & Services:

Oracle Clinical
Oracle Database
Oracle Application Server

"Oracle Clinical is the gold standard for clinical management systems. It allows us to manage multiple global trials simultaneously while offering exceptional data quality and value for money to customers. Oracle Clinical helped us achieve a repeat business rate of more than 90% over the past three years."

– Tom O’Leary, Vice President,
Data management EU & RoW,
ICON

ICON Helps Pharmaceutical and Biotechnology Companies Reduce Time to Market for New Drugs

Global clinical research organization ICON manages clinical trials in all major therapeutic areas throughout the entire drug development and approval process. Its customers include the world’s top 20 pharmaceutical organizations and all leading biotechnology companies.

Challenges

- Eliminate dead time between each phase of the clinical trials process to help customers cut time to market for new drugs and maximize market penetration within 20-year patent period
- Implement market-leading clinical trials management solution to deliver unrivalled service to customers

Solution

- Implemented Oracle Database and Oracle Clinical to build robust infrastructure capable of handling global mega trials
- Used Oracle Clinical to create consistent data management procedures at ICON’s 41 operations in 27 countries
- Made data from all clinical trials globally and simultaneously available to staff using Oracle Clinical
- Used Oracle Clinical to standardize and control data definitions for all clinical trials to ensure consistency and minimize errors
- Automated data analysis with Oracle Clinical, speeding up results generation and reducing time between trial phases
- Maintained complete audit trail of entire sequence of events in each trial with Oracle Clinical’s tracking tools
- Taking advantage of the powerful analytical and reporting tools in Oracle Clinical to compare results of different trials and share findings across ICON and with customers
- Ensuring adherence to all external regulatory requirements, such as the Food and Drug Administration’s Code of Federal Regulations
- Enabling pharmaceutical and biotechnology companies to complete trials sooner and make timely submissions to regulatory authorities
- Helping customers cut research and development costs and achieve a longer licensing time for new drugs