



Jordan, Jones & Goulding  
Norcross, GA  
www.jjg.com

### Industry:

Engineering & Construction

### Annual Revenue:

US\$85 million

### Employees:

475

### Oracle Products & Services:

Primavera P6 Enterprise Project  
Portfolio Management  
Primavera Contract Management

**“With Oracle’s Primavera applications we have been able to allocate fewer people across more projects, and also delegate daily activities to more junior level staff. This enables senior management to take on multiple jobs across multiple states. It also empowers our junior staff to learn, train, and advance.”**

– Cathy Sands, Project Administrator, Jordan, Jones & Goulding

## Jordan, Jones & Goulding Standardizes Project Delivery Processes and Increases Profitability

Jordan, Jones & Goulding (JJG) is a full-service engineering, planning, and consulting services firm committed to helping develop water, water resources, wastewater, solid waste, land, tunneling, transportation, and environmental engineering solutions for all aspects of community life. JJG brings wide-ranging expertise and ingenuity to public and private sector entities seeking to improve their communities and environment.

### Challenges

- Automate the request for information (RFI), contract management, and scheduling processes for all projects
- Improve communication with contractors and accelerate approval processes via clear submittal processing and tracking
- Improve system stability and productivity, while reducing system cost

### Solution

- Implemented Oracle’s Primavera Contract Management to determine submittal status at any given time, ensure it has adequate resources in place to review all submittals, and respond to contractors within 30 days
- Enabled two people to handle more than 90% of all contractor submittals—typically 500 to 600 submittals for each project
- Enabled JJG to pull reports on contractor progress daily instead of taking weeks and provided the data needed to substantiate or refute contractor claims as required
- Enabled contractors to generate RFIs online immediately, often allowing engineers to answer within two to three days instead of waiting to receive the paperwork via mail
- Used Oracle’s Primavera P6 Enterprise Project Portfolio Management to accurately manage contractor schedules ranging from US\$8 million to US\$100 million
- Enabled JJG to be more proactive and identify potential schedule slippage and conflicts for construction and administrative tasks
- Leveraged the Web-based solution to minimize paperwork and improve system stability—reducing costs to maintain old Citrix servers by at least US\$15,000
- Provided immediate status on project components, improving customer satisfaction with transparency and accountability