



Jordan Petroleum Refinery
Company
Amman, Jordan
www.jopetrol.com.jo

Industry:

Oil & Gas

Annual Revenue:

US\$2.25 billion

Employees:

3,460

Oracle Products & Services:

JD Edwards EnterpriseOne
Customer Relationship
Management
Sales Order Entry
Sales Order Processing
Advanced Pricing
Manufacturing and Supply
Chain Management
Inventory Management
Transportation Management
Bulk Stock Inventory
Agreement Management
Financial Management
Accounts Receivable
Accounts Payable
Fixed Asset Accounting
General Ledger

“We are confident to transform our Refinery into ‘E-Refinery’ with the large portfolio of products Oracle is providing for Oil&Gas industry.” – Sakher Khreisha, CIO, Jordan Petroleum Refinery Company

Jordan Petroleum Refinery Company Streamlines Supply Chain and Financial Management

Jordan Petroleum Refinery Company is the only refinery in Jordan and the sole provider of petroleum products for the local market. In 2006, the company’s sales reached about 2.25 billion USD and imported 4.4 million tons of crude oil. Its major products include liquefied petroleum gas, gasoline, kerosene, diesel, fuel oil, jet fuels, asphalt, and various lube oils.

Challenges

- Improve supply chain management in the face of high transaction volumes, a lack of integration between existing in-house distribution and finance systems, and non-scalable applications
- Minimize the risk of errors and downtime by improving spare-parts management
- Replace the company’s manual tracking system to enhance operational efficiency

Solution

- Automated the entire supply chain, including integrated loading, transportation, logistics, and financial operations, using Oracle’s JD Edwards EnterpriseOne applications
- Streamlined the loading of 450 company trucks and 300 customer trucks every day using JD Edwards EnterpriseOne Sales Order Entry and Order Processing applications
- Established a single inventory repository to manage 100,000 spare parts through three main warehouses
- Established a single system for inventory, sales, and receipt information at seven retail stations, improving operational efficiency and service
- Captured sales orders for all products at the sales offices in Amman and Irbid, with full integration into financial applications to extend visibility
- Used JD Edwards EnterpriseOne financial applications to produce consolidated balance sheets and statements for five separate entities, improving decision making and operational control
- Created a foundation for further automation