



JSC “Kazpost”  
Almaty, Kazakhstan  
www.kazpost.kz

#### Industry:

Public Sector

#### Annual Revenue:

US\$93.5 million

#### Employees:

21,000

#### Oracle Products & Services:

Hyperion Planning

#### Oracle Partner:



OT Systems Ltd.  
www.otsystems.kz

**“JSC “Kazpost” chose Oracle’s Hyperion Planning due to the application’s user-friendly interface and convenience for our financial staff in regional offices. The budgeting automation features enabled us to standardize all planning procedures in a single, integrated approach, leading to a significant increase in budgeting efficiency. In the first year of operation, we cut budget preparation times by 30%”**

– Aiman R. Ishmukhambetova,  
Chief Financial Officer, JSC  
“Kazpost”.

## JSC “Kazpost” Lowers Budgeting Time by 30% with New Budgeting, Planning, and Forecasting System

JSC “Kazpost” is Kazakhstan’s national postal services operator. It provides more than 400 types of services, including postal services, banking, and agent operations. Its powerful integrated network structure reaches almost the entire population of Kazakhstan. JSC “Kazpost” operates more than 3,200 post offices across the country, including 14 regional and 4 major branches, as well as two central post offices.

### Challenges

- Create a centralized, automated budgeting system with a common Web interface
- Implement a modern and efficient planning system to improve management of the public sector agency to replace the outdated and labor-intensive system which relied on Microsoft Excel
- Streamline the very time-consuming process of collecting data from national branches and central office divisions, and reduce the total time required for financial planning and budgeting
- Facilitate smarter and more targeted decision-making by providing managers instant access to accurate, highly-structured and timely budget information, and eliminating long waiting periods for managers to receive financial reports

### Solution

- Implemented Oracle’s Hyperion Planning—a complete budget and planning system, customized to Kazpost’s needs and fully integrated with its enterprise resource planning system
- Reduced total time needed for planning and budgeting by 30%
- Reduced the time required to collect budget data from national branches and central office divisions by 80%
- Enabled the central office to generate an integrated view of all budget data and provide accessibility to national branches
- Generated a master budget with multiple available scenarios, allowing slice-and-dice and ‘what-if’ analysis
- Achieved 80% increase in the level of detail of budgeting data
- Implemented fully online planning and analysis, with all budget-related key performance indicators (KPIs)
- Improved quality of data used for management decision-making by implementing standardized information quality requirements, including completeness, accuracy, and timeliness
- Leveraged the expertise of Oracle Partner OT Systems to deploy the new system in only two months