



Enriching Lives

Kirloskar Oil Engines Ltd
Pune, India
www.kirloskar.com

Industry:

Industrial Manufacturing

Annual Revenue:

US\$508 million

Employees:

3,842

Oracle Products & Services:

Oracle Internal Controls Manager
Oracle Enterprise Planning and Budgeting
Oracle Daily Business Intelligence
Oracle Financials
Oracle iSupplier
Oracle Order Management
Oracle Manufacturing
Oracle Projects

“Upgrading to Oracle E-Business Suite Release 12 has given us a whole new set of capabilities: improved compliance management, greater control over planning and budgeting, and a deeper understanding of business performance.” – S.R. Deshmukh, Vice President, Corporate IT, Kirloskar Oil Engines Ltd

Kirloskar Oil Engines Ensures Compliance and Gains Greater Insight into Business Performance

Founded in 1946, Kirloskar Oil Engines Ltd (KOEL) is India’s leading manufacturer of diesel engines, diesel generating sets, and engine bearings. KOEL is a public company and a member of Kirloskar Group, an Indian engineering conglomerate. Kirloskar Group’s yearly revenue is US\$1.2 billion, with sales in 70 countries. KOEL has manufacturing facilities in five locations, 18 warehouses, 22 sales offices, and a large distribution network in India and overseas.

Challenges

- Migrate to a new version of Oracle E-Business Suite
- Introduce more sophisticated business analysis tools
- Undertake regular performance reporting
- Automate planning and budgeting processes
- Comply with new Indian financial regulations

Solution

- Upgraded to Oracle E-Business Suite Release 12 to take advantage of new and enhanced features, including daily business intelligence reporting and compliance management
- Enabled business leaders to track business ratios every day using Oracle Daily Business Intelligence
- Ensured business was on track to meet performance targets, as daily monitoring enabled action on any irregularities
- Provided greater transparency into transactions, leading to improved performance
- Streamlined planning and budgeting by eliminating the need for data to be extracted from a database and uploaded to another machine for reporting
- Provided staff with access to the latest data to support budgeting and planning decisions
- Prevented budget blowouts by ensuring staff could track costs against individual projects on a daily basis
- Increased efficiency by simplifying work associated with compliance management, such as document keeping
- Enhanced risk management due to the ability to manage the audit process and create risk assessment reports
- Improved transaction response times by 10–15%
- Improved the responsiveness of the iSupplier portal by 100%
- Increased support staff productivity by 20%