



LHBw Bundeswehr-  
Bekleidungsgesellschaft mbH  
Cologne, Germany  
www.lhbw.de

### Industry:

Retail & Distribution

### Employees:

2,500

### Oracle Products & Services:

Oracle Database  
Oracle Applications Interconnect  
Oracle Purchasing  
Oracle Inventory  
Oracle Financials  
Oracle Fixed Assets  
Oracle Discoverer

### Implementor:

Oracle Consulting

**“Our new Oracle system has brought greater transparency and efficiency to the entire logistics process. Since inventory can be used more efficiently, we saved €368 million of armed forces budgetary appropriations within four years.”** – Joachim Hasse, CEO, LHBw Bundeswehr-Bekleidungsgesellschaft mbH

## LHBw Bundeswehr-Bekleidungsgesellschaft mbH Saves Millions by Optimizing Logistics

LHBw Bundeswehr-Bekleidungsgesellschaft mbH is a privately owned company that manages clothing for the German Armed Forces. Two companies—Lion Apparel Deutschland GmbH and Hellmann Worldwide Logistics GmbH & Co KG—are the private majority partners in the organization. The company is 25.1% owned by the German Armed Forces—representing a real public/private partnership.

### Challenges

- Introduce new enterprise resources planning (ERP) processes and systems for greater overall efficiency
- Optimize processes to rapidly and accurately equip 250,000 soldiers and 110,000 civil employees of the armed forces with specialized, durable clothing

### Solution

- Revamped system by introducing Oracle Database Enterprise Edition and an array ERP modules from Oracle E-Business Suite in the company’s clothing and preparation centers as well as 111 service outlets
- Created a centralized system for the disposition of materials and inventory planning in all stock locations
- Improved management at clothing centers and storage facilities, including local service for cloths changing, as well as preparing, repairing, cleaning, and caring for clothing.
- Optimized consumption planning as well as acquisitions and purchasing; enabled to tailor products to the Armed Forces
- Improved procurement price/performance ratio
- Used Oracle Applications Interconnect to connect to other manufacturers’ specialized cash registers, scanners, and various planning and storage management systems
- Optimized logistics by reducing inventory and storage capacities; simultaneously achieved greater transparency and efficiency in stock management
- Saved EUR368 million (US\$482 million) in armed forces budgetary appropriations within three years through greater logistical efficiencies
- Estimated savings at least EUR718 million of public monies through a 12-year contract