



Oracle Customer Spotlight



Li Ming Real Time Rolls Out ERP System in Three Months Using Preconfigured Templates

LI MING REAL TIME

Beijing, China
www.lmaeg.com

INDUSTRY:

Aerospace & Defense

ANNUAL REVENUE:

US\$14.6 million

EMPLOYEES:

Less than 10

ORACLE PRODUCTS & SERVICES:

JD Edwards EnterpriseOne
JD Edwards Business Accelerators

ORACLE PARTNER:



Beijing Teamsun Technology Co., Ltd
www.teamsun.com.cn

"We had a very short timeframe in which to implement our ERP system. Oracle Business Accelerators for JD Edwards EnterpriseOne enabled us to roll out the suite in three months. We are 100% satisfied with the solution and the work of Beijing Teamsun Technology."

— Jin Xiulan, Manager, Li Ming Real Time

Li Ming Real Time is a logistics and trading company that markets aero-engine parts and related products. It does business with many aero-engine manufacturers.

Challenges

- Install a business and financial management system to support a small but fast-growing business with a large annual turnover
- Upgrade the Shenyang and Beijing offices to expand market share in these two cities
- Find a way to record and track commissions earned from selling products for affiliates and external partners
- Adopt best practice business processes to transform from a state-owned entity into a commercial enterprise

Solution

- Engaged Oracle Certified Advantage Partner Beijing Teamsun Technology to implement a business management system based on Oracle's JD Edwards EnterpriseOne suite
- Completed the rollout in three months by leveraging Oracle Business Accelerators for JD Edwards EnterpriseOne
- Reduced risk and removed the complexity of assembling an entire IT solution, as the Oracle Business Accelerators include configured JD Edwards EnterpriseOne application software, business processes, user roles, and technical set-up
- Ensured the solution met business needs by using questionnaire wizards to capture process requirements and configure the JD Edwards EnterpriseOne environment
- Improved information sharing by enabling transaction data from different offices to be centralized on a single platform
- Gained an advanced financial and account management system that enabled better cost control and produced real-time reports
- Expected to improve revenue and profitability by supporting business expansion without the need to add more headcount
- Ensured integration with existing Oracle Database and legacy IT assets