



London Borough of Lewisham
London, England
www.lewisham.gov.uk

Industry:

Public Sector

Annual Revenue:

US\$1.1 billion

Employees:

5,000

Oracle Products & Services:

Oracle iProcurement
Oracle Purchasing
Oracle Financials

Oracle Partner:



Parade Consulting
www.paradeconsulting.co.uk

“Oracle iProcurement allows us to access the broadest range of products at the best prices while pursuing inclusive, proactive supplier management polices and leveraging best value for citizens.” – Janet Senior, Executive Director for Resources, London Borough of Lewisham Council

Borough of Lewisham Leverages Purchasing Power with Online Marketplaces

A four-star rated London borough covering 14 square miles, Lewisham Council is committed to making a positive difference to its 248,000 residents through the best use of council funds.

Challenges

- Leverage purchasing power by using online marketplaces to gain access to the broadest possible range of goods and services
- Cut administration costs, reduce off-contract spend, and enforce process controls while maximizing spend with small- and-medium-sized businesses (SMBs), local companies, ethnic minority businesses, and third-sector organizations in line with government recommendations
- Generate accurate, up-to-date spend figures for commitment accounting and provide reliable management information data for decision makers

Solution

- Replaced disparate, manual purchasing processes with Oracle Purchasing and rolled out Oracle iProcurement to 600 users
- Cut order cycles and stock while reducing maverick spending
- Gained punch-out access to the @UK PLC e-marketplace with 430,000 products from 62 catalogs
- Benefited from @UK PLC to purchase non-catalog goods and services from additional government-approved suppliers
- Raised 6,700 purchase orders to the value of £11 million (US\$22 million) in the first 10 months of operation
- Reduced non-matched invoices by over 50% in first 10 months
- Used Oracle Purchasing to centralize supplier list, compare prices, analyze performance, and enforce use of best providers
- Benefited from expertise of Oracle Partner Parade Consulting to deliver seamless go live and ongoing system enhancements