



Merko Ehitus AS  
Tallinn, Estonia  
www.merko.ee

#### Industry:

Engineering & Construction

#### Annual Revenue:

US\$206 million

#### Employees:

400

#### Oracle Products & Services:

Oracle E-Business Suite  
Oracle Financials  
Oracle Projects  
Oracle Human Resources  
Oracle Application Server  
Oracle Database  
Oracle Business Intelligence

#### Oracle Partner:



IT Alise Eesti OÜ  
www.it-alise.com

**“Oracle E-Business Suite allows us to automate some of the most time-consuming and routine accounting and project management processes to deliver new levels of efficiency to our growing organization.”**

– Alar Lagus, Member of Board,  
Merko Ehitus AS.

## Merko Ehitus Enables Financial and Construction Project Management through Integrated IT Solution

Merko Ehitus AS is the largest member of Merko Group, the largest construction enterprise in Estonia, which specializes in building offices and apartment complexes. Merko Ehitus, founded in 1990, has branches in Estonia, Latvia, and Lithuania with 32 subsidiaries and eight joint ventures.

### Challenges

- Replace existing multiple legacy software with integrated enterprise resource planning (ERP) software that supports structural changes in the company and business growth
- Create a modern working environment that provides employees with integrated information to enable improved collaboration
- Improve tracking of financial information and project accounting to improve management precision
- Enable rapid and streamlined on boarding of new companies
- Provide functionalities for financial accounting, costing, project management, and consolidation, even of companies not using the same accounting system
- Enable access to the ERP system from anywhere in the world via internet and provide usability for a large number of users
- Deploy a system that fully supports the project-oriented nature of the construction business

### Solution

- Leveraged integrated Oracle E-Business Suite applications to create a flexible and scalable IT infrastructure adapted to a project-focused environment
- Met business needs with Oracle Financials, Oracle Projects, and Oracle Human Resources, with project costing and project billing at the center of the solution
- Achieved a 360-degree view of project status, with all cost and revenue streams detailed by project and task across
- Established integration with a project management system
- Provided full support for interaction with electronic invoicing houses, banking systems, and Estonia’s central bank
- Worked with Oracle partner TietoEnator’s Estonian subsidiary IT Alise Eesti in carrying out the implementation