



METALÚRGICA MOCOCA S.A.  
Indústria Metalúrgica

Metalúrgica Mococa S.A.  
Mococa, Brazil  
www.metalurgicamococa.com.br

### Industry:

Industrial Manufacturing

### Annual Revenue:

US\$41 million

### Employees:

500

### Oracle Products & Services:

Oracle Database Standard Edition  
Oracle Real Application Clusters  
Oracle Application Server  
Oracle Portal  
Oracle Forms and Reports  
Oracle Internet Developer Suite  
Oracle JDeveloper  
Oracle Designer  
Oracle Warehouse Builder  
Oracle Discoverer  
Oracle Workflow Standard Edition

### Oracle Partner:



Discover Technology  
www.discover.com.br

**"Oracle solutions improved our ability to access indicators and information from all areas within the company, which has helped to enhance decision-making and increase performance."** –

Eduardo  
Fernando Mendes, IT Manager,  
Metalúrgica Mococa S.A.

## Metalúrgica Mococa S.A. Gains Competitive Edge through Improved Decision-Making and Process Automation

Founded in 1954, Metalúrgica Mococa S.A. is a family business devoted to manufacturing metal food packaging and providing lithography services. Metalúrgica Mococa is one of the largest metal container providers for Brazil-based manufacturers of canned food, such as tomato-based vegetables, dairy products, and instant coffee.

### Challenges

- Integrate systems to promote the flow of information between company employees and managers and improve decision-making
- Implement fiscal, inventory, and purchasing processes to enable customer service quality and, as a consequence, strengthen the relationship between the company and its clients
- Conduct comparative analyses aimed at reducing errors throughout the company's metallic packing production chain
- Consolidate financial report generation to improve and facilitate decision-making by the company's top management

### Solutions

- Worked with Discover Technology, an Oracle Partner, to implement Oracle infrastructure software to automate and enhance business processes and controls for various company areas, such as internal and external communications, fiscal processes, and purchasing
- Created business intelligence reports that managers receive daily via e-mail to guide their decisions
- Gained the ability to maintain high system availability and reliability with Oracle Real Application Clusters
- Utilized Oracle Workflow Standard Edition to reduce losses in the manufacturing and purchasing processes, simplify ordering materials, and enhance inventory management
- Decreased accounting closing times with integrated enterprise and financial data
- Automated administrative and production functions with an enterprise resource planning (ERP) system, developed internally using Oracle infrastructure software and development tools
- Enabled access to real-time information with Oracle Portal, enhancing inventory control