



Monte Xanic Winery
Mexico City, Mexico
www.montexanic.com.mx

Industry:

Consumer Products

Employees:

150

Oracle Products & Services:

PeopleSoft Enterprise
FMS Suite
SCM Suite

Oracle Partner:



MasNegocio
www.masnegocio.com

“We chose Oracle’s PeopleSoft Enterprise Financial Management Solution for its high level of control.”

– Guadalupe Pérez, Administration and Finances Director, Grupo Monte Xanic

Monte Xanic Integrates Processes for Heightened Business Synergy

Monte Xanic, a 100% Mexican-owned and operated company began operations in 1987 with the goal of producing the first premium Mexican wines from the Valley of Guadalupe in Baja California. Today, Monte Xanic produces annually more than 40,000 cases of Mexican Wine and it distributes them in markets throughout the world. Monte Xanic sells its wines under the Monte Xanic and Calixa labels. Also, Monte Xanic is the exclusive importer and distributor of Diageo Wine Estates and Viñas Caliterra in México.

Challenges

- Enable the company to control and manage daily closings—including costs, sales, invoices, and warehouses—efficiently and in real time
- Centralize information for greater overall efficiency and improved decision making
- Web-enable the system so users can access and operate the system from anywhere

Solution

- Integrated the company's administrative and financial processes on Oracle’s PeopleSoft Enterprise Financial Management and Supply Chain Management solutions, providing a single data source of data for all accounting processes
- Guaranteed the transparency of all financial information for better decision-making
- Achieved higher flexibility and speed to generate financial reports
- Reduced the response time of financial consultations from 30 days to immediately
- Benefited from ongoing database and applications management expertise by selecting hosted service with Oracle Partner MasNegocio