



N&W Global Vending S.p.a.  
Valbrembo, Italy  
www.nwglobalvending.it

#### Industry:

Industrial Manufacturing

#### Annual Revenue:

US\$513 million

#### Employees:

1,500

#### Oracle Products & Services:

Oracle Database  
JD Edwards EnterpriseOne  
Supply Chain Management  
Advanced Pricing  
Manufacturing Management  
Procurement and Subcontract Management  
Quality Management  
Requirements Planning  
Sales Order Management  
Financial Management

#### Oracle Partner:



G.N. Informatica  
www.gninformatica.com

**“Oracle’s JD Edwards EnterpriseOne provided the support we needed to cut our business costs. It helped improve our production flexibility, increase our capacity, and accelerate our response to market demand.”**

– Gaetano Luciano, Logistic and Supply Chain Manager, N&W Global Vending S.p.A.

## N&W Global Vending Implements Solution to Provide Faster and More Efficient Service

N&W Global Vending S.p.A. is an international leader in the development and supply of innovative solutions for the vending industry. The group has three production sites in Italy and Denmark and does business in more than 80 countries. Its prestigious trademarks include Necta and Wittenborg, two of the world’s best known manufacturers of quality vending machines, and SGL, Europe’s leading manufacturer of small espresso machines for use with portion packs.

### Challenge

- Implement a software system to support management of the entire product life cycle and ensure efficient product traceability
- Provide timely information needed to coordinate and optimize a range of business operations
- Manage information effectively to enable the company’s future expansion and internationalization

### Solution

- Implemented Oracle’s JD Edwards EnterpriseOne applications for 300 users across all business processes, including administration, sales, production, post-sales support, planning, and quality
- Improved the communication and information provided to customers regarding order status and product availability
- Introduced an information management system allowing for double-checking and compliance with delivery times
- Optimized the supply chain by enabling monitoring of contractors’ and suppliers’ work
- Reduced operating costs by increasing stock rotation by 23% and reducing inventory
- Improved the level of service by 5% and reduced lead times in response to greater market demand