



## Oracle Customer Spotlight



### PARAMELT B.V.

Heerhugowaard,  
The Netherlands  
[www.paramelt.nl](http://www.paramelt.nl)

### INDUSTRY:

Industrial Manufacturing

### ANNUAL REVENUE:

US\$179 million

### EMPLOYEES:

250

### ORACLE PRODUCTS & SERVICES:

Oracle E-Business Suite  
Oracle Order Management  
Oracle Purchasing  
Oracle Process Manufacturing  
Oracle Financials  
Oracle User Productivity Kit

### ORACLE PARTNER:



Dekker & van Oosterhout B.V.  
[www.dnvo.nl](http://www.dnvo.nl)

**"Oracle is superior at recording and supporting business processes. Thanks to Oracle E-Business Suite, the processes and data streams at Paramelt's factories are now integrated. Together with Dekker & Van Oosterhout, this has been realized smoothly."**

– Bert Bruijn, Chief Financial Officer, Paramelt B.V.

## Paramelt B.V. Integrates and Streamlines Business Processes at Two Production Sites in Just Nine Months

Paramelt B.V. is Europe's largest producer of specialist blended waxes and is expanding rapidly in the field of industrial adhesives. The company has reached this position by successfully integrating a number of international acquisitions. The company's history stretches back to 1898, when the first wax producer was established in The Netherlands. Paramelt's production sites are at Heerhugowaard and Veendam in The Netherlands and Suzhou in China.

### Challenges

- Migrate the company's existing Oracle software in the Heerhugowaard production site which has an asynchronous accounting year
- Implement at the Veendam production site simultaneously, to replace the existing software
- Choose standard software to guarantee business continuity in the future
- Support all primary and logistic processes
- Transfer knowledge to users and administrators

### Solution

- Worked with Oracle Partner Dekker & van Oosterhout B.V. to synchronize two sites on Oracle E-Business Suite through two simultaneous projects in nine months
- Carried out a purely technical implementation in Heerhugowaard in order to synchronize the accounting year with the calendar year to streamline administration
- Replaced the company's existing outdated solution at the Veendam site with Oracle E-Business Suite to support logistic processes
- Enabled the company to carry out numerous tasks relating to sales, purchasing, and logistics simultaneously, without using additional resources
- Ensured users were trained to get the maximum performance out of the software with Oracle User Productivity Kit to save time and to increase the level of acceptance by employees