



Pietro Fiorentini Spa
Arcugnano, Italy
www.fiorentini.com

Industry:

Industrial Manufacturing

Annual Revenue:

US\$211 million

Employees:

400

Oracle Products & Services:

JD Edwards EnterpriseOne
Financial Management Suite
Production and Distribution
Planning
Manufacturing Management

Oracle Partner:



Accenture, Milan
www.accenture.it

“Oracle’s JD Edwards EnterpriseOne applications enabled integrating industrial and general accounting into our enterprise resource planning, providing an accurate view of each individual job order. They incorporate the right tools to support the lean manufacturing philosophy that guides our strategic decisions.” – Romeo Menti, Director of Information Systems, Pietro Fiorentini Spa

Pietro Fiorentini Spa Significantly Boosts Sales with Supply Chain Management Solution

Founded in 1940, Pietro Fiorentini Spa is a leader in gas reduction, measurement, and treatment technologies. The company works on the basis of the lean manufacturing philosophy, meeting the most complex requirements for transportation, distribution, and use of gaseous fluids. The company has all the technologies required to construct gas treatment and measurement systems in-house: a unique approach in a sector which optimizes project management, achieving considerable benefits in terms of time and resources.

Challenges

- Adapt processes and systems in response to business growth and the company’s international presence
- Implement and integrate new modules—including accounting, analytic accounting, and technical data management—replacing functions managed by homegrown legacy programs
- Integrate production planning and progress, as well as document and certification management into the solution
- Ensure easy transition to the new solution for the company’s subsidiaries and associated companies

Solution

- Implemented Oracle’s JD Edwards EnterpriseOne applications for financial management, distribution, and manufacturing to eliminate manual data entry
- Reduced errors and time invested in creating the product catalogue and inputting technical data by 90%
- Gained end-to-end control over product lifecycle Enabled cost accounting for approximately 100,000 products in real time
- Increased orders by 30% by completing 50,000 orders in six months—28,000 more than the prior six months
- Handled 7,000 just-in-time purchase orders using radio-frequency identification (RFID) terminals, reducing time required to fulfill orders by 30 to 40%
- Worked with Oracle Partner Accenture, Milan to ensure ease-of-use for all 400 employees