



Saigon Paper Corporation
Ho Chi Minh City, Vietnam
www.saigonpaper.com

Industry:

Industrial Manufacturing

Annual Revenue:

US\$30 million

Employees:

1,400

Oracle Products & Services:

Oracle Financials
Oracle Purchasing
Oracle Order Management
Oracle Inventory Management
Oracle Manufacturing

Oracle Partner:

FPT-Information System
www.fpt.com.vn

“Oracle E-Business Suite has made our business management and monitoring efforts much easier. The system has helped our board of directors keep a tighter grip on operations, make timely and effective decisions, gain better control of inputs and outputs, and reduce manufacturing costs.” – Ly Truong Chien, CEO, Saigon Paper

Saigon Paper Reduces Manufacturing Costs by 10%, Cuts Month-End Reporting Time to Two Days

Founded in 1997, Saigon Paper manufactures and markets a range of paper products, including industrial paper, facial tissues, toilet rolls, napkins, and paper cups. The company also trades in paper manufacturing equipment and materials. It has four branch offices and one factory, with another due to open in 2010.

Challenges

- Automate and integrate procurement, sales, accounting and finance, inventory, and manufacturing processes
- Reduce reliance on manual processes to improve productivity and minimize errors
- Enable information to be easily shared across different departments and locations
- Support a growth in manufacturing operations

Solution

- Engaged Oracle Certified Partner FPT-Information System to implement an enterprise resource planning system based on Oracle E-Business Suite
- Achieved integrated business management, providing senior managers with an enterprisewide view of operations
- Increased productivity by minimizing manual input and automating workflows
- Cut month-end reporting time from seven days to two days
- Reduced manufacturing costs by 10%
- Provided staff with greater visibility of inventory held at the warehouse, ensuring there is always enough stock on hand to meet manufacturing orders while minimizing waste
- Reduced purchasing costs and gained greater control over the procure-to-pay cycle
- Shortened order entry time, reduced error rates, prevented orders from being lost, and improved on-time delivery to customers
- Gained real-time reporting capabilities