

Salisbury

NHS Foundation Trust

Salisbury NHS Foundation Trust
Salisbury, England
www.salisbury.nhs.uk

Industry:

Healthcare

Annual Revenue:

US\$240 million

Employees:

3,750

Oracle Products & Services:

Oracle iProcurement
Oracle Discoverer
Oracle Discoverer Viewer
Oracle Purchasing
Oracle Financials

Oracle Partner:

Patech Solutions
www.patech-solutions.com

“Oracle iProcurement has generated significant purchasing efficiencies by enabling us to cut the number of paper requisitions we receive from 1,400 each week to just 20.” – Elizabeth Liversage, Head of Procurement, Salisbury NHS Foundation Trust

Salisbury NHS Foundation Trust Gains Rapid Returns with Pre-Approved Financial and Purchasing Solutions

Salisbury NHS Foundation Trust provides healthcare services to more than 200,000 people in southwest England. Having achieved three stars in the NHS performance ratings in 2004 and 2005, Salisbury was awarded Foundation Trust status in 2006.

Challenges

- Implement best-practice, integrated, automated, managed financial and purchasing management applications from a supplier approved by the NHS National Service Framework
- Select a solution already used by other NHS organizations to facilitate easier collaboration and split the cost of developing future healthcare-specific software modifications
- Achieve rapid implementation and go-live

Solution

- Evaluated several suppliers and selected Oracle financial and purchasing solutions for their in-depth functionality, pre-configured NHS-specific options, and user-friendly front-end
- Reconfirmed decision to choose Oracle after recommendations and on-site system demonstrations from several other Trusts
- Avoided the need for a formal tender due to Oracle’s status as a vendor approved by the NHS National Service Framework
- Benefiting from the seamless interface between Oracle iProcurement and NHS Logistics to gain integration with the NHS Supply Chain
- Conducting 70% of transactions for all Trust departments via the NHS Supply Chain using the Oracle iProcurement front end
- Benefiting from Oracle iProcurement’s easy-to-use operation to grow user numbers to 450 and cut maverick spend significantly
- Taking advantage of Oracle’s built-in e-classification of items, that synchronizes with NHS codes, to compare purchases of the same items at different periods and different hospitals
- Enabling financial managers to create spend reports and graphs using Oracle Discoverer and allowing everyday users to view and interrogate them online using Oracle Discoverer Viewer
- Used services of Oracle Certified Advantage Partner Patech Solutions to implement the solution in eight months and provide on-going system support and management