



Salt Union Ltd.
A Compass Minerals Company

Salt Union Ltd.
Winsford, England
www.saltunion.com

Industry:

Natural Resources

Annual Revenue:

US\$750 million

Employees:

150

Oracle Products & Services:

Oracle Financials
Oracle Purchasing
Oracle Order Management
Oracle Enterprise Asset Management
Oracle Database

Oracle Partner:



Percipient Consulting
www.percipient.co.uk

“Oracle’s rich functionality, seamless integration, and flexibility to adapt and expand to the changing needs of our business has made it the preferred provider for Salt Union Ltd.” – Nick Newton, IT Manager, Salt Union Ltd.

Salt Union Ltd. Improves Efficiencies and Cuts Costs with Infrastructure Modernization

Salt Union Ltd. owns and operates the United Kingdom’s largest and oldest rock salt mine located 150 meters below the Cheshire Plain. The mine has been operational since 1844 and produces more than one million tons of rock salt each year, which is used for highway de-icing.

Challenges

- Leverage the latest enhancements of Oracle technology to streamline processes and boost efficiencies
- Gain real-time visibility of data on assets such as mining equipment, crushers, and conveyors while improving reporting
- Simplify compliance with stringent health and safety legislation and codes of practice related to the mining industry
- Advance strategy to consolidate processes on Oracle to benefit from pre-integrated functionality and single look and feel
- Cut hardware costs and maximize performance and availability

Solution

- Worked with Percipient Consulting to upgrade existing Oracle Financials, Oracle Purchasing, and Oracle Order Management applications to the newest versions to benefit from industry best-practice processes
- Replaced existing tier-two asset management system with Oracle Enterprise Asset Management to enforce proactive, condition-based maintenance strategies for all equipment and benefit from seamless integration with Oracle back-office
- Benefited from improved visibility into asset performance data to ensure equipment safety standards were not compromised
- Streamlined auditing by the Health & Safety Executive
- Ported the Oracle applications from a single tier to a multi-tier environment to improve resilience and scalability
- Cut costs by switching from propriety to commodity hardware
- Migrated from Sun Solaris to Red Hat Linux operating platform to gain unrivaled price/performance while benefiting from Oracle’s low-cost support for Linux
- Completed entire upgrade and migrations in a single implementation while minimizing system downtime