



Saur
Paris, France
www.saur.com

Industry:

Utilities

Annual Revenue:

US\$1 billion

Employees:

12,400

Oracle Products & Services:

Hyperion Financial Management
Hyperion Essbase

Implementor:

Oracle Consulting

“Thanks to Oracle, we now have greater visibility across our disparate business operations. Within six months, we have achieved a fully automated, flexible and scalable reporting infrastructure that can rapidly analyze both our financial and operational processes—the ideal foundations to support our ambitious growth objectives.”

– Christophe Mialon, Director
Corporate Accounting and
Controlling, Saur Group

Saur Automates, Consolidates, and Streamlines Reporting Processes within Six months

Based in France, The Saur Group provides outsourced water management services to local communities and commercial organizations. Managing approximately 5,700 water contracts and 1,000 household waste collection contracts, The Saur Group serves more than 5.5 million customers. Through its subsidiary, Stereau, The Saur Group is also one of the market leaders in the design and construction of water treatment facilities.

Challenges

- Implement a centralized, fully integrated platform and account reference standards to support compliance with International Financial Reporting Standards
- Consolidate financial and operational data to reduce operating and running costs associated with managing asset lifecycles, including water connections, hydraulic pumps, and other water-treatment products
- Automate, simplify, and standardize the company’s performance reporting process, replacing existing tools such as Microsoft Excel and SAP Business Objects

Solution

- Centralized mandatory consolidation and financial reporting for 100 users within six months with Hyperion Financial Management
- Automated performance management within a multidimensional database for faster and accurate analysis
- Integrated 90% of business and volumetric data with Hyperion Essbase, gaining the ability to compare water cycles to financial management data, including annual revenue and asset margins
- Implemented companywide key performance indicators to track and compare operational expenditures relating to a host of variables, including asset repairs and the allocation of field service staff to repairs
- Improved cost analysis by region, agency, and contract by benchmarking operational performance against costs
- Implemented a fully automated, adaptive, business-oriented solution that provides flexible configuration of processes
- Enabled rapid user confidence by leveraging Oracle Consulting for training