



Sebrae Paraná  
Curitiba, Brazil  
[www.sebraepr.com.br](http://www.sebraepr.com.br)

#### Industry:

Professional Services

#### Annual Budget:

US\$28.5 million

#### Employees:

350

#### Oracle Products & Services:

Oracle Database Standard Edition  
Oracle Application Server  
Enterprise Edition  
Oracle Portal  
Oracle JDeveloper

#### Oracle Partner:



DB Master  
[www.dbmaster.com.br](http://www.dbmaster.com.br)

**“The main asset in an organization such as Sebrae is the knowledge it can provide to small- and medium-sized companies. The corporate portal we developed with Oracle's tools and resources enables us to manage this asset and grow it exponentially.”** – Jaqueline Aparecida de Almeida, IT Manager, Sebrae Paraná

## Sebrae Paraná Reduces Disc Storage Requirements by 70% with a Corporate Portal

The Brazilian Government created Sebrae in 1990 to support the country's small- and medium-sized businesses. Each state's private sector manages its independent, non-profit units, which are aligned with the public sector. A good portion of Sebrae's revenues comes from corporate tax payments. Sebrae Paraná has a staff of 350 employees, many of which are dedicated to business consulting.

### Challenges

- Promote knowledge-sharing among all staff
- Provide consultants—who spend 70% of their time outside the organization—with a virtual work environment, through real-time access to nearly 50 applications
- Integrate various legacy applications within the organization—operating on different platforms—through the organization's corporate portal

### Solution

- Worked with Oracle Partner, DB Master, to create a corporate portal operating on Linux RedHat AS40, with virtual work environments, real-time collaboration, and workgroup forums and agendas
- Implemented a portal in eight months, using Oracle JDeveloper and Oracle PL/SQL
- Made communication easier and more effective by using Oracle-based portals
- Enabled single sign-on access to enterprise applications by integrating the portal with Microsoft's Active Directory, which manages user authentication directory
- Reduced disc storage needs by 70% by eliminating replication of content in dozens of user devices with consolidated content access via the portal
- Guaranteed a rapid, effective, and efficient environment for workgroups, enabling remote access to main applications, as well as knowledge-sharing throughout the organization
- Reduced corporate e-mail traffic by approximately 30%, easing network congestion