



Shanxi Heavy-Duty Automobile
Company Limited
Shanxi, China
www.sxsz.sm160.net

Industry:

Automotive

Annual Revenue:

US\$500 million

Employees:

6,000

Oracle Products & Services:

Oracle Database
Oracle Financials
Oracle Assets
Oracle Cash Management
Oracle Procurement
Oracle Order Management
Oracle Inventory Management
Oracle Discrete Manufacturing

Oracle Partner:

IBM Business Consulting Services
www.ibm.com/bcs

“Oracle E-Business Suite played a crucial role in helping us change traditional work models, restructure our business, improve productivity and efficiency, and reduce costs.”

– Fang Hongwei, General Manager

Shanxi Heavy-Duty Automobile Boosts Productivity

Shanxi Heavy-Duty Automobile Co., Ltd. (SXZX) manufactures military cross-country vehicles, trucks, chassis, and large coaches. The company produces around 15,000 automobiles and 40,000 vehicle axles annually.

Challenges

- Install an integrated enterprise management platform to eliminate isolated islands of information
- Provide ability to analyze finance and sales information and offer decision-making support to management
- Optimize workflows and strengthen production planning control and dispatch management
- Improve efficiency of scheduling and workshop management
- Gain greater transparency into inventory levels

Solution

- Engaged Oracle Certified Advantage Partner IBM Business Consulting Services to implement a new business management system using a range of Oracle E-Business Suite applications
- Enabled design, financial, inventory, manufacturing, and sales data to be shared across the enterprise through centralized information management platform
- Strengthened financial management by establishing a centrally controlled system and processes, leading to optimized workflows and greater data accuracy
- Cut the time required for financial settlement by eliminating manual reconciliation tasks
- Enhanced decision-making through regular provision of accurate, up-to-date data to senior managers for analysis
- Improved efficiency and production capacity by reengineering business processes according to best-practice guidelines
- Achieved better quality control as a result of more orderly supply chain processes
- Reduced inventory costs through smarter resource use
- Lowered stock holding costs by streamlining logistics, channel, and retail management processes