



Telenet  
Mechelen, Belgium  
www.telenet.be

**Industry:**

Communications

**Annual Revenue:**

US\$1.3 billion

**Employees:**

1,671

**Oracle Products & Services:**

Oracle Project Management

**Implementor:**

Oracle Consulting

**“Oracle Project Management helped us integrate the entire project supply chain, which provides us with increased and improved information about projects. As a result, we are able to better communicate with our subcontractors, while keeping an eye on cost, efficiency, and performance.”** – Rudy Verlinden, IT Manager, Enterprise Applications, Telenet

**Telenet Gains End-to-end Control of Supply Chain and Project Management Processes**

Founded in 1996 as a cable company, Telenet offers a quadruple play—television, digital, analog connections, internet Connections, and fixed and mobile telephone connections—to private and business customers in Belgium. Telenet develops high-quality products and services, and supports customers so they can live and work with ease.

**Challenges**

- Replace legacy project management system—which was highly customized and difficult to maintain—with a solution that could support large, network-installation projects
- Implement an integrated project-management solution, allowing the company to link to other Oracle modules, such as Oracle Financials and Oracle Procurement
- Minimize customization requirements and gain the ability to adopt new functionality to support changing business models

**Solution**

- Implemented Oracle Project Management to support Telenet's network installation division
- Provided an accurate view of time-and budget commitments, increasing visibility of and control over project performance
- Leveraged Oracle Project Management to facilitate integration of the entire project supply chain, from materials procurement to detailed project billing
- Eliminated customization costs with feature-rich solution
- Reduced costs by eliminating expenses associated with highly customized upgrades
- Minimized risks associated with system performance issues with easily installed patches