



Tianjin Ace Pillar Co., Ltd  
Tianjin, China  
www.acepillar.com.cn

### Industry:

Industrial Manufacturing

### Annual Revenue:

US\$998,000

### Employees:

400

### Oracle Products & Services:

Oracle Financials  
Oracle Fixed Assets  
Oracle Cash Management  
Oracle Inventory Management  
Oracle Purchasing  
Oracle Order Management

### Oracle Partner:



AdvancedTEK International Corporation  
前進國際股份有限公司

AdvancedTEK International Corporation  
www.advtekgroup.com

**“We produce hundreds of thousands of automotive components a day, and Oracle E-Business Suite helps us track orders, manage inventory and procurement, and ensure products are delivered to customers on time. Since implementing Oracle, we have reduced costs by 60%.”** – Yin Zhong Ming, Vice President, Tianjin Ace Pillar Co., Ltd

## Tianjin Ace Pillar Reduces Costs by 60% and Increases Costing Accuracy by 30%

Tianjin Ace Pillar Co., Ltd is a Chinese subsidiary of Taiwan-based Ace Pillar Co., Ltd. The company manufactures and assembles automotive transmission parts for local and international customers. Ace Pillar has offices in China, Hong Kong, Singapore, and Taiwan, as well as an extensive dealer network across the Asia Pacific region.

### Challenges

- Replace disparate order, inventory, procurement, and financial systems with a single, integrated enterprise resource planning (ERP) platform
- Assist Chinese subsidiary to submit financial reports on time to the Taiwan head office for profit and cost analysis
- Ensure orders received by sales centers are captured in a central system for processing by the accounts, costing, and production departments
- Make better use of inventory to reduce costs and waste
- Enable more accurate cost and budget calculations

### Solution

- Engaged Oracle Certified Advantage Partner AdvancedTEK International to implement an integrated ERP system based on Oracle E-Business Suite
- Reduced costs by 60% by streamlining order, inventory, and procurement processes, improving cost calculations, and automating workflows
- Gained better insight into customer requirements and inventory levels, enabling staff to calculate production costs more quickly while improving the accuracy of costings by 30%
- Improved inventory management by giving staff access to real-time data, enabling them to order the right amount of stock to minimize waste
- Ensured customers received their products on time and to their exact specifications by entering orders into a central system for follow-up
- Cut month-end settlement times