



TM GE Automation Systems, LLC  
Roanoke, VA  
www.tmeic-ge.com

#### Industry:

Professional Services

#### Annual Revenue:

US\$200 million

#### Employees:

350

#### Oracle Products & Services:

Oracle E-Business Suite On Demand  
Oracle Financials  
Oracle Cash Management  
Oracle Project Management  
Oracle Purchasing  
Oracle Inventory Management  
Oracle Order Management  
Oracle Human Resources  
Oracle Advanced Benefits

**“We have highly technical employees all around the world. Oracle puts critical data into the hands of people who need it. It enables our users to process expense reports and time cards from any location. All project, financial, and HR data ties back to the same system—giving us great visibility to run our business.”** – John Slaski, Director of Information Technology, TM GE Automation Systems, LLC

### TM GE Automation Systems, LLC Improves Visibility into Data for More Than 1,000 Annual Projects

TM GE Automation Systems, LLC is a joint venture between Toshiba, Mitsubishi Electric, and General Electric in the industrial-system drives business. The organization has three main lines of business: metal rolling, material handling, and general industries (motors and controls for oil and gas, mining, and wastewater treatment).

#### Challenges

- Implement integrated application suite to manage data on very large orders and projects
- Deploy a hosted model for application management to ensure system uptime for global staff and to minimize IT burden
- Improve visibility into data across all aspects of a project—including scheduling, expenses, and staff time

#### Solution

- Implemented Oracle E-Business Suite applications for financial management, purchasing, inventory, order management, and human resources to more effectively manage complex orders and projects ranging from thousands to multimillions of dollars
- Deployed Oracle E-Business Suite On Demand, providing access to critical applications around the clock and enabling IT staff to focus on other strategic activities, instead of application monitoring
- Provided visibility into all aspects of project management—including costs and expenses—for approximately 1,000 projects each year, enabling TM GE to stay within project budgets and timelines
- Reduced frequency of pulling project expenses from weekly to biweekly, due to enhanced control and real-time access to data
- Provided profit margins on each project and enabled TM GE to identify potential roadblocks—like schedule or budget slippage—in advance
- Leveraged Oracle E-Business Suite applications and streamlined business processes to increase profit
- Enabled TM GE to run benefits and HR for all 350 employees on a common platform worldwide
- Leveraged Oracle E-Business Suite On Demand to improve system availability, scalability, flexibility, and security